THE CANNED GOODS TRADE

An Independent Journal of the Canning AND Allied Industries

THE CANNED GOODS AUTHORITY OF THE WORLD.

OFFICE: ROOMS, 304-5 MARYLAND SAVINGS BANK BLDG. BALTIMORE, MD.

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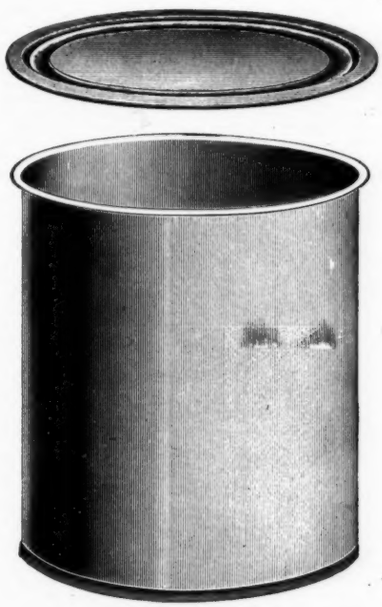


"AMERICAN"

OPEN-TOP LOCK-SEAM CANS

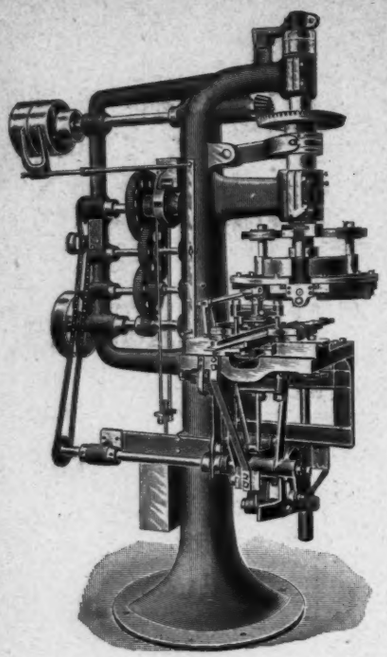
have all the solder and flux on the outside. We can furnish them either plain or enameled inside. In the enameled can no fruit comes into contact with the metal and there is

NO BURNED STREAK ON THE INSIDE.

Let us tell you why and quote you prices.

AMERICAN CAN COMPANY

NEW YORK BALTIMORE CHICAGO SAN FRANCISCO



PATENTED.

**THE CANS STAND STILL.**

For doing Irregular Work, Square Cans, Etc.

# THE CANS STAND STILL

IN THE

# STEWARD SANITARY CAN SYSTEM.

If you have not thoroughly—definitely—investigated the merits of these machines, you owe it to yourself to do so—now. . . . . .

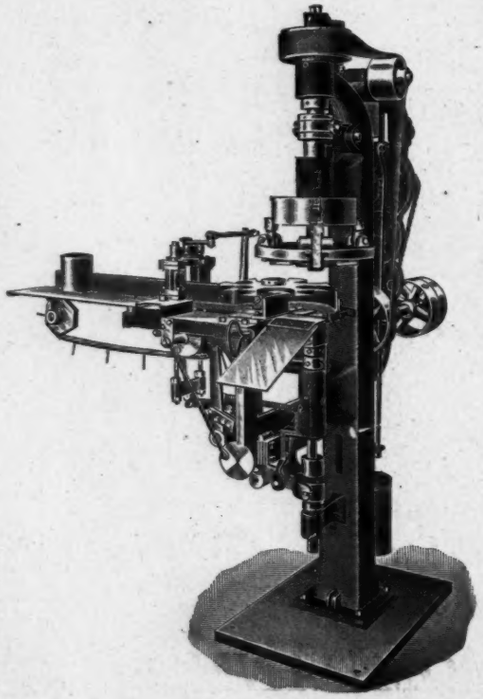
Every packer who aims for something good, should use the best, that is ours. Our cans and machines are having grand success, and they have a record. The Cans Stand Still. . . . . .

We expect to have a factory in Western New York so that our friends can get cans at reasonable freight rates. . . . . .

SOME CANNERS are using several of our Double-Seamers—ONE 28; ANOTHER 50 Machines.

Three Concerns in Maine will have a capacity of nearly a million cans a day the coming season.

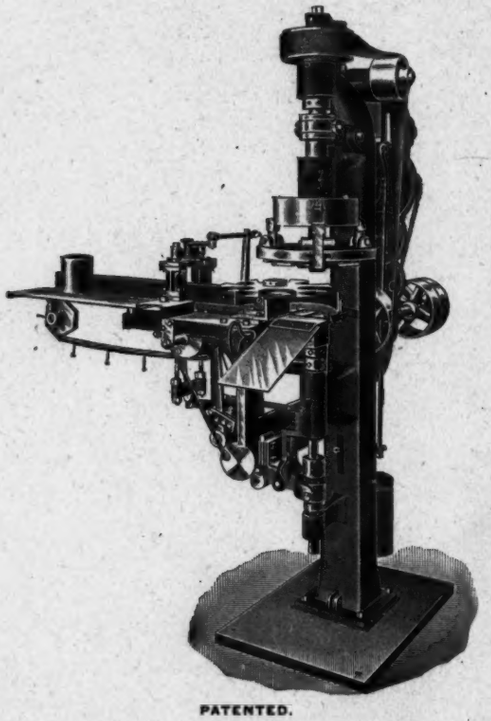
"ENOUGH SAID."



PATENTED.

**THE CANS STAND STILL.**

AUTOMATIC FEED.



PATENTED.

**THE CANS STAND STILL.**

PARTICULARS FOR THE ASKING.

**L. & J. A. STEWARD,**

**MANUFACTURERS OF CANS AND MACHINERY,**

**RUTLAND, VERMONT.**

# POPE

# "CLEAN AND BRIGHT"

## TIN PLATES

Are manufactured in the most modern and completely equipped mill in the country.

Concentrating our efforts upon the manufacture of canning tin plates, it is reasonable to believe that we succeed in making the best.

Whether you make or buy your cans, you will find them satisfactory if our plates are in the making.

## POPE TIN PLATE COMPANY,

PITTSBURG, - PA.

*Write Us For Reasons.*

---

# A Reputation Itself.

# NEVERSLIP SOLDER

THE PRODUCT.
THE GOODS . . .

*A PURE FOOD FOR ALL CAPPING MACHINES.—DON'T LAUGH; ASK YOUR NEIGHBOR.—THANKS TO ALL CONSUMERS FOR THEIR CONTINUED USE SINCE IT WAS BORN—1902. : : : :*

**NEVERSLIP.** **OUR LOWEST STANDARD.**

*Better than the Best of all Products We Ever Made. "What we have done with Neverslip Wire Solder" in the Past, is our Lowest Standard FOR WHAT WE EXPECT TO DO, AND : : : : : :*

## WHAT MAY BE EXPECTED OF NEVERSLIP IN THE FUTURE.

KEEP YOUR EYE ON IT

*IF IT'S SOLDER YOU WANT, AND IT CAN BE MADE, WE MAKE IT. JUST THINK, WE MAKE TRIANGLE, DROP AND STICK SOLDER, 30 POUNDS A MINUTE—THAT'S GOING SOME. : :*

E. M. LANG Co.
16 & 18 EXCHANGE PLACE,
NEW YORK CITY, N. Y.

OR

E. M. LANG Co.
FACTORY
PORTLAND, - MAINE.

# PACKERS CANS

## THE NATIONAL PURE FOOD LAW SAYS:

*TIN CONTAINERS MUST BE OUTSIDE SOLDERED.*

*We are prepared to furnish the trade with Cans that are entirely outside soldered.*

*Cans that have no solder on the inside of Seam.*

*Cans that are made of non acid flux.*

*Cans that are clean both inside and outside.*

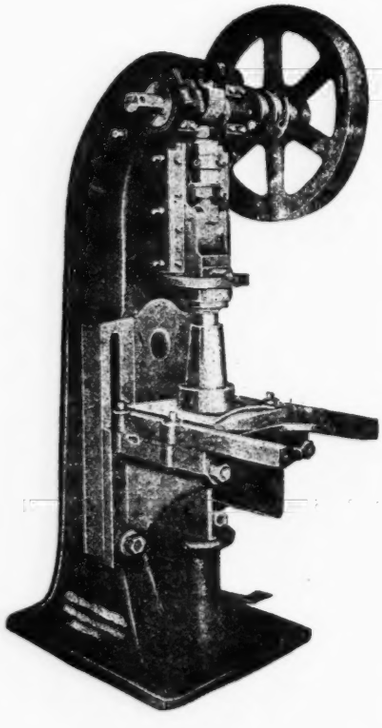
*Give us a trial order and we will convince you that WHEELING CANS are as near perfect as it is possible to make them.*

## Wheeling Can Company,

*OLIVER J. JOHNSON, President.* Wheeling, W. Va.

Slaysman Combination Wiring and Horn Press

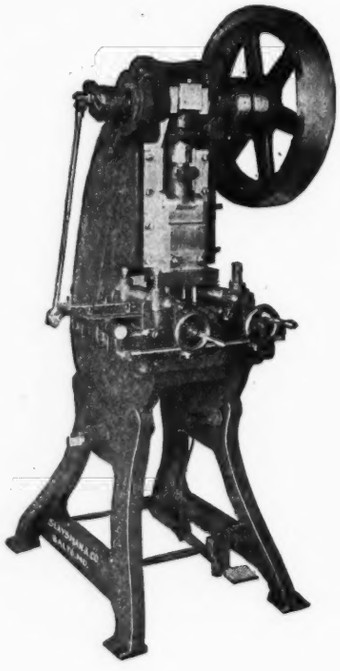
*No. 39*



Slaysman Power Press

*No. 4*

*With Double Roll Feed*



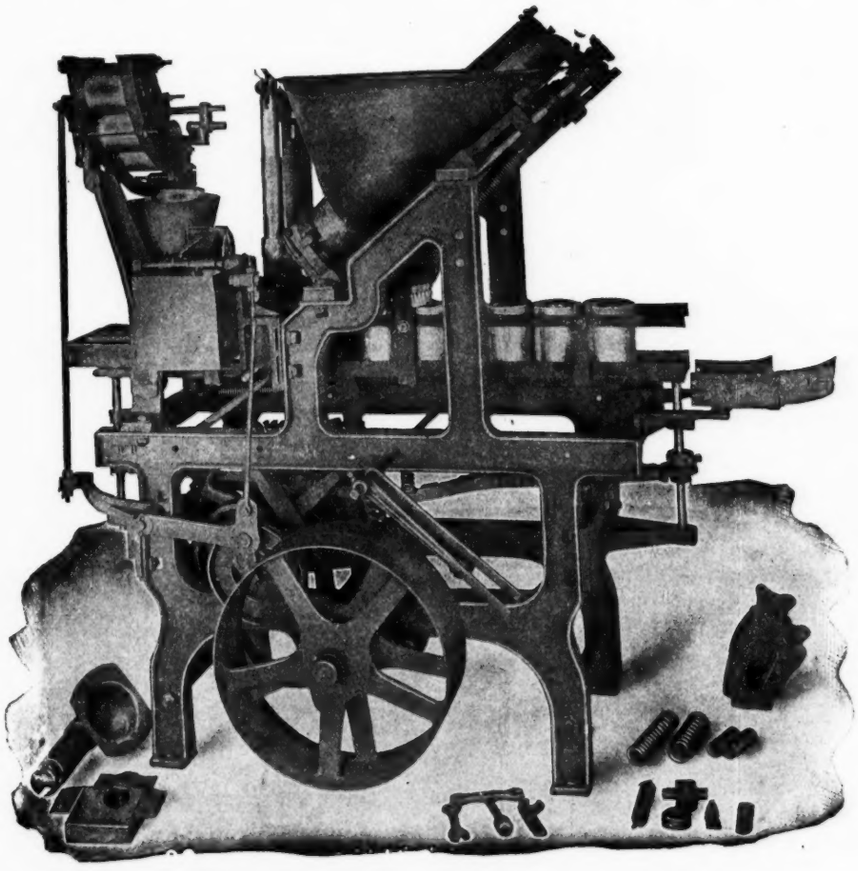
## SLAYSMAN & COMPANY,

*Factory: 125-127 East Falls Avenue.* *Office and Salesrooms: 718 East Pratt Street.*

**BALTIMORE, MD.**

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.

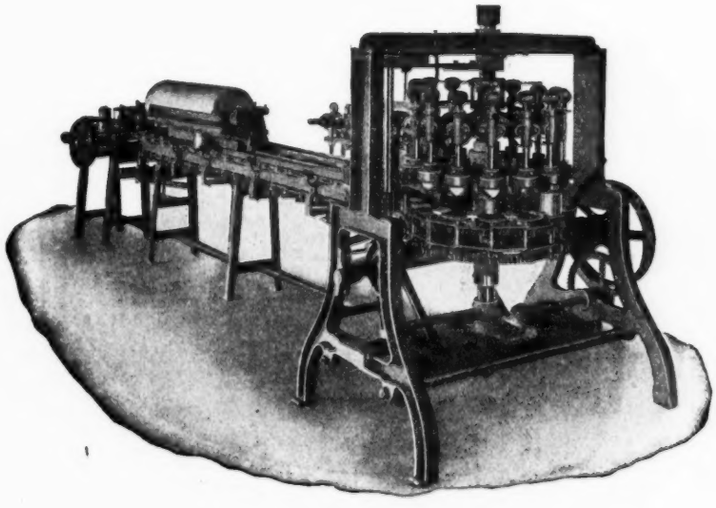
# AYARS "KING" FILLER



## Special Exhaust Attachment

*Automatically heats the tomatoes before putting them into the cans. Tested for two years and entirely satisfactory. Send for reference.*

# UNIVERSAL CONTINUOUS CAPPER



*Works equally well with wire solder, solder hemmed or solder applied caps.*

*Will cap any size can from a No. 3 to a No. 1 flat.*

## *Ayars Machine Company,* *Salem, New Jersey.*

BROWN, BOGGS CO., LTD., HAMILTON, ONT., Sole Agents for Canada.

# OPEN FACTS

*OUR STREAK*

*The American people have awakened, and now RECOGNIZE the Sanitary Can as the up-to-date Can for up-to-date packers.*

*The American people have been watching our "blue Streak" and have seen it burn its way from New York to San Francisco.*

*We have justified our claims for the Sanitary Can, and now have the satisfaction of having it regarded by all, from Can Maker to Consumer, as a necessity in the production of BETTER CANNED GOODS.*

*Sanitary Cans and Sanitary Enamel-lined Cans have been ORIGINATED, DEVELOPED and PERFECTED by us. Our many years experience is worth much to the packer.*

*We manufacture ONLY this type of Can, and devote our entire attention to it. We have no experiments to try out on any one.*

**"The Can Without the Cap-hole."**

# Sanitary Can Company

Factories: FAIRPORT, N. Y.
INDIANAPOLIS, IND.
BRIDGETON, N. J.

General Offices: FAIRPORT.
N. Y. Office: 105 HUDSON ST.

*All Cans Manufactured Under Max Ams Patents.*

**STANDARD OIL CO'S** **DEODORIZED GASOLINE** is used by 95 per cent of the CANNING TRADE. Why? Because it is best and cheapest, and is for sale everywhere by Tank Wagon, in Barrels or Iron Drums

*Address Our Nearest Tank Station or BALTIMORE OFFICE.*

THE CANNED GOODS TRADE

An Independent Journal of the Canning and Allied Industries

BALTIMORE, FRIDAY, AUGUST 16, 1907.

No. 2

PACKERS' CANS

FOR

Peas - Beans

. . . . Corn . . . .

Order early to make sure of getting them on time.

American Can Company

New York Baltimore Chicago San Francisco

# Weekly Review

Of the Canned Goods Situation. Market Reports. Conditions and Changes. Outlook.

From every section of the country come reports of heavy demands for certain lines of canned goods, demands which cannot be fully met because of the partial failure of the pack to come up to its usual quantity. From this it can be seen that these demands are for the goods which have had their day in this canning season of 1907, the pack of which is finished; but it is remarkable that there should be such a long list of them—every article on which the season is finished.

A glance at our Chicago letter will surprise some, for the conditions revealed there for the time of the year are such as have not been witnessed for years. Although the season is just now virtually at its beginning, a time which in past years always meant lack of demand and a waiting game on the part of the buyers, there is a strong demand and many large transactions have been put through, and many more could be completed but for the fact that the canners or holders are loath to part with their goods, preferring to await developments. The oldest traders in the business are filled with wonder at the conditions, and the fact that there is practically no speculation back of the movement makes it the more extraordinary.

But it shows a condition to which we have called attention on numerous occasions, and that is that the retailers' shelves are practically empty of canned goods, and they are now coming into the market to replenish their stocks. The jobbers have likewise been light in their holdings of canned goods, and when called upon suddenly in this way they have had to come onto the market and made the demand at which we now wonder.

The weather also has much to do with this condition, as market gardens have not developed as they might have, and as a consequence the prices of the green stuff on the market stalls are so high that consumers turn to canned goods as being cheaper in that they show less waste. Especially is this true of fruits of all kinds, and it may be written down as certain there will be no home canning or preserving done this year. This factor is possibly not given the consideration to which it is en-

titled, but as the year grows on, we are confident canned goods packers will see a considerable increase in the demand for all kinds of canned goods. It is noticeable even now.

The Bureau of Statistics, Department of Agriculture, reports crop prospects on tomatoes throughout the entire country as showing a probable yield of 86%, which, all things considered, is a very good showing for that crop. The past week has been beneficial, from a weather point of view, to the growing crop generally, though there are some exceptions. On the night of August 14 the thermometer in the southern part of Pennsylvania and Northern Maryland was reported as low as 35 degrees, and it was very cool in all parts of the State and, in fact, this entire section. This is not a beneficial condition for tomatoes, and, moreover, it filled the minds of many canners with a dread of that approaching frost. In the erratic conditions of weather this year it would not be surprising to see an early frost; but the cool spell referred to, for it was again repeated on the night of the 15th and the morning of the 16th, may mean nothing whatever to tomatoes. But to growing corn it is a serious blow, for corn needs all the heat it can get from now on to make anything like a good crop.

Packers in this city have been very busy with tomato canning, giving almost their entire attention to this article. But owing to the severe rains the latter part of last week and the first part of this week, the tomatoes are not ripe enough. The fruit was picked to keep it from rotting, as the sand had been badly washed up on the plants. As color is being entirely omitted this season, the packers have had to pick over all tomatoes in order to get out good red stock for their standard brands, and as a consequence the great bulk of the pack has gone into seconds. We note another slight falling off in the market prices this week, No. 3 full standard tomatoes being quoted from 82½c. to 87½c.; but as we go to press the market is hardening and is being quoted up to 90c. No. 2 standards are quoted at 65c. to 67½c.; No. 3 seconds, 77½c. to 80c., and gallons at $2.60 to $2.70. All these prices represent a slight decline, though it is hard to understand the reason for this, as packers are turning down orders for immediate delivery, and are shipping goods as fast as packed, "while they are hot," as some of the packers put it. There is every reason to look for an advance rather than a decline in prices.

Peaches are conspicuous by their absence, hardly a factory in the city putting up a can of them, though this is the heart of peach packing time. What peaches are gotten are bought in driblets, a half dozen boxes or carriers at a time, and not enough to make an hour's run. For the first time in an experience of thirty years, gathering the statistics of peaches and watching their distribution, we saw peaches selling in the market stalls of this city in the heart of the peach season at $1.25 per peck, or $5.00 per bushel. Such prices have never been heard of here before; and in those years of experience we have seen excellent peaches sell at 5c. per five-eighth basket on the wharves of this city. At the above prices such peaches would sell now at $3.00 for the same basket. It is not to be wondered that peaches are not quoted at all, for they are worth any price that may be asked for them.

As we have stated, the weather has not been favorable to corn this past week, though it is showing in a small way in the market, not enough, however, to start the canneries at work on it. However, they are about to open up, and before our next issue there will be a number of factories at work upon it. We note a slight advance in the prices this week, New York or Maine style being quoted at 65c. to 67½c., an advance of 2½c. to 5c. over last week. Seconds, of the same style are also firmer, and advanced 2½c., being quoted now at 60c.

Small fruits also show a further advance, and are becoming very scarce. The holders of these goods realize what good property they are, and are not offering them, but it is certain

The Metallic Decorating Co.

...TIN PLATE DECORATING...
IN ALL IT'S BRANCHES

GOLD LACQUERING AND PRINTING OF PLATES TO STAND PROCESSING A SPECIALTY. . . . . .

AMPLE FACILITIES TO EXECUTE ORDERS QUICKLY

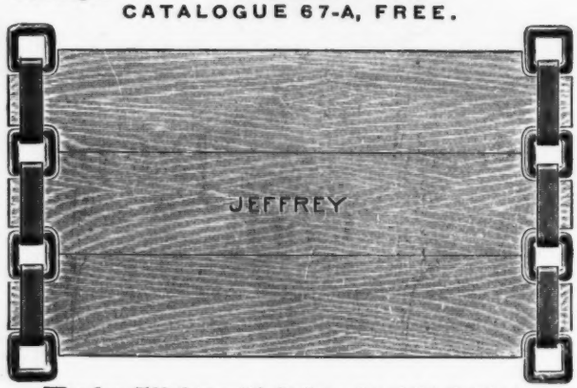
194 CHAMBERS STREET
NEW YORK, - - - N. Y.

WORKS WITH R. R. SIDETRACK:
BROOKLYN, - - - N. Y.

JEFFREY CONVEYORS
For CANNING AND PACKING INDUSTRIES

"Century" Rubber Belt for Bulk or Packages

CATALOGUE 67-A, FREE.




*Wooden Flights with Jeffrey Steel Link Chain.*
CHAIN CATALOGUE 72-A.

For Estimates and Prices, address
THE JEFFREY MANUFACTURING COMPANY,
*COLUMBUS, OHIO, U. S. A.*

they will soon be entirely out of packers' hands.

Peas seem to be puzzling the buyers, as well as the packers; but it is rapidly becoming known that the pack will not be up to expectations, and, as we have before stated, not more than is absolutely required. Some sections have gotten up fairly good packs, but they are the exception and not the rule. No. 2 early Junes are now quoted at $1.00 to $1.10; petit pois at $1.75 to $2.00.

The only change noted in the list of canners' metals is found in pig tin, which is now quoted at $39.00 to $39.50, a decline from $40.00 and $40.50. These may be found in their regular column.

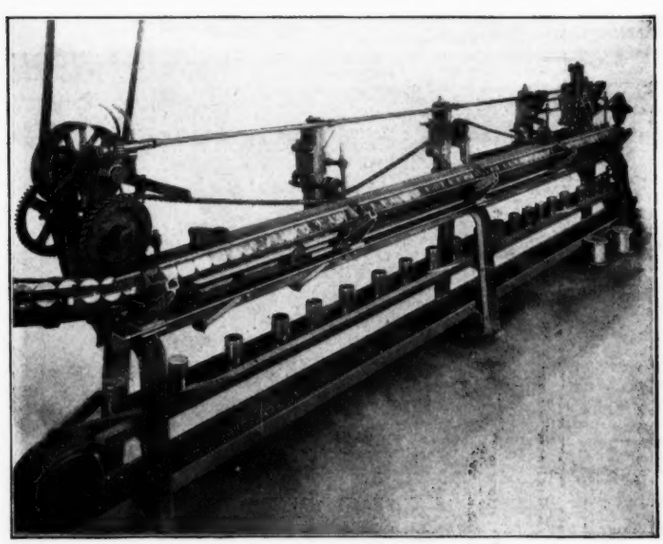
## NEW YORK MARKET.

NEW YORK, August 14.—The canned goods business has shown some improvement during the past week and sales have been made in rather larger quantities than previously. Increased inquiry for substantially all leading lines is noted and conditions point to larger sales in the near future. In most instances buyers are conservative, preferring to take only what they are actually compelled to take, leaving more liberal purchases until later in the season. They anticipate more favorable purchases in the open market after the stock has all been put in cans.

Peas —A good deal of uncertainty still exists regarding what may be expected with reference to the output of State and Western peas. Deliveries on contracts promise to be reduced, but what proportion, it is impossible to say. Advices from Wisconsin indicate that packers there are somewhat reticent on that subject and are apparently not yet ready to say what they expect. Some admit that the season thus far has been disappointing in the yield from the vines, and one of the largest packers has notified his New York brokers to inform the trade that he will not be able to deliver more than 50 per cent. on contracts. He still hopes for better results, but if the balance of his acreage turns out no better than what has been harvested, they cannot deliver more than 50 per cent. In New York State the pack is falling short of expectations. Some packers are reported as making fair deliveries, with the shortage limited to large sizes, while others will not deliver more than three-fourths of their contracts. One packer says he shall be able to deliver only 40 per cent. Others will deliver about 50 per cent. Others say they shall deliver variable quantities, depending upon locality. For spot stock about 90c. is all that is offered, but it is said to be hard to obtain good stock at that figure. Most of the cheaper stock shows a considerable percentage of yellow goods. One New York State packer has named these prices for 1907 pack: No. 1, $1.70; No. 2, $1.35; No. 3, $1.15; Sweet, No. 1, $1.75; No. 2, $1.40; No. 3 Alaska. $1.15. These figures are so much above buyers' views that they kill business. Buyers cannot stand them yet, though the reduction in output may force them to pay it later.

Tomatoes.—A better feeling seems to have developed among Baltimore packers with less desire shown to market current pack at present prices of goods. At the close of last week it was intimated in more than one quarter that 80c. for standard 3s and 60c. for standard 2s would be acceptable for prompt shipment, but 82½c. is the lowest that can be done this week, and some who have been quoting that figure have raised their limit on standard 3s to 85c., and in one instance, at least, to 87½c. f. o. b. factory. It is reported that none of the more prominent packers are willing to do business under 87½c. for full standard 3s and 62½c. to 65c. on full standard 2s. The reason for the stronger tone is found in the steady demand from jobbers, which, while it is relatively small, is general, and the market has shown increased firmness in consequence. This demand amounts to considerable in the course of a week and it has caused packers to feel more confidence in the situation and has influenced them


THIS IS THE MACHINE.



PATENTED.

THIS IS WHAT THEY SAY.

b-101/2. Baltimore, Md. June 14, 1907.

The Stiles-Morse Co.,
138 Jackson Boulevard,
Chicago, Illinois.

Gentlemen:

We take pleasure in advising you that the "Stewart End Seam Soldering Machines installed in our plant have now been running for several months, and are giving the best of satisfaction. We are soldering No. 2 cans at a rate of from 55,000 to 60,000 cans per day of ten hours, with never to exceed 3.25 lbs. of solder per thousand cans.

We have had no trouble whatever since the machines were set up, and the cans produced are better and have fewer leaks than any cans we have ever made. One operator easily takes care of both machines and still has plenty of time on his hands. This "Stewart" Machine is, without doubt, the biggest money saver that has been offered to Can Manufacturers during the writer's experience in the can business.

Yours very truly,

THE JOHN BOYLE COMPANY

Charles J. Brooks
President.

*LET US TELL YOU MORE ABOUT IT.*

STILES-MORSE COMPANY,

138 JACKSON BLVD., CHICAGO, ILL., U. S. A.

to hold their prices firmer as a result. County packers have announced that they will begin to make deliveries in a few days. The demand from jobbers which has wrought such a change in the market this week is to fill in pending deliveries on new contracts. Old tomatoes are held on the spot at 90c., but appear to be wanted in a retail way only.

Corn.—The market is rather dull, but supplies of good quality on the spot are not being urged. The total quantity held is relatively light and holders are not anxious to sell. The coming crop is variously reported and packers are uncertain about what to expect. It is hoped that the output will be better than now seems probable, but it is a question what will be done.

Peaches.—Southern buyers as well as packers of Southern peaches have been disappointed during the past week at the outcome with reference to the pack. None of the packers had made contracts for future delivery and buyers who had been depending upon this source for supplies have been able to get very little stock. Prices are entirely nominal. No change has occurred in the California situation. The only thing definitely known is that the pack will be short. How short no one attempts to say.

Apples.—Gallons on the spot are scarce and higher. It is reported that everything offered at $2.90, or less, has been picked up and that $3.00 is now the inside figure. No prices are quoted on 1907 pack by canners. They consider it unsafe until they know better what the probable output is likely to be.

Salmon.—Alaska red on the spot is strong and tending upward under a continued active demand. Very little can be had at $1.17½. All other salmon is scarce and prices are held firm under average demand.

Sardines.—Domestic brands are scarce, but according to advices from Eastport the run is expected to increase this week. Trading is light, reaching only such proportions as are positively necessary to carry along regular trade. HUDSON.

### International Pure Food Law Possible.

The "New York Sun," under date of August 14th, commenting on Dr. Wiley's visit to France, says:

It is believed at the State Department that the outcome of the present visit to Europe of Dr. Wiley, of the Department of Agriculture, will be the calling of an international gathering in this country to endeavor to secure uniformity of practice in the treatment of food adulterations. It appears that there is little difference of opinion among the health authorities of the various nations as to the propriety of establishing rules for the manufacture of food and drug products in the interest of the public health, but differences have arisen at each stage of the attempt to frame regulations for the government of the export trade in such commodities, owing to honest differences of opinion as to the proper definition of adulterants. Although taking an advanced position in this matter, as revealed in the stringent legislation contained in the Pure Food Law, the Government of the United States has been obliged at times to take sharp issue with some of the European Government officials as to the harmfulness of certain ingredients of our food exports.

Against purely technical objections, the Agricultural Department has been contending with difficulty for a long time. But, with the passage of the Pure Food Act, with the authority contained therein to apply its provisions to imported foods, and drugs and wines, the Department finds its hand much strengthened in dealing with European Governments, which are now beginning to show a very practical interest in the inquiry which Dr. Wiley is making into the nature of the ingredients of the great quantities of foreign delicatessen and liquors that are flowing into the United States. It is felt, therefore, that it will not be a difficult matter to induce other nations to second the efforts of the United States Government either by an international gathering or by diplomatic correspondence to reach an understanding upon a general set of rules relative to the use of preservatives in food products.

### AT THE THEATRES.—WEEK OF AUGUST 19, '07.

*HOLLIDAY ST.*

"GAMBLER OF THE WEST."

Matinees Monday, Wednesday and Saturday.

*NEW MONUMENTAL.*

"REILLY & WOODS AND PAT REILLY."

Matinee Daily.

**The Marlou Chemical Works,**
Offiee and Works: Warren and Bay Sts.
JERSEY CITY, N. J. - U. S. A.

**The Bullock-Wait Co., Agt.**
86 Lake Street,
CHICAGO, - ILL.

*RECOMMENDED BY ALL WHO USE IT*

*YOU WILL USE IT AND RECOMMEND IT AFTER YOU HAVE TRIED IT*

*It is made for you, especially. You can increase your output by using it, saving labor, time and solder without any risk of spoiling anything, and you will have less leaks.*

*Standard Soldering flux*

*You cannot get a purer flux nor a stronger one. Let us enter your order now for shipment from the nearest point to you. All agents have a large stock. Write us; let us tell you more about it.*

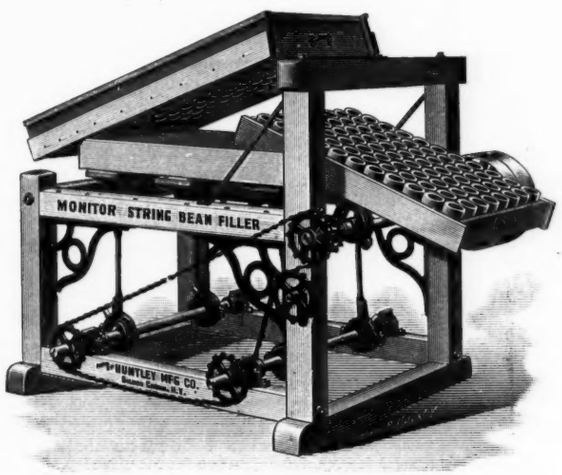
**S. O. Randall, Agt.**
Marine Bank Bldg.
BALTIMORE, MD.

Standard Soldering Flux complies with all the requirements of the Pure Food Law.

**J. E. Lastrapes, Agt.**
524 Gravier Street,
NEW ORLEANS, LA.

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.

# The Monitor Can Filler Has a Capacity of 25,000 Cans of String Beans a Day or 8,000 Gallon Cans of Apples. . . . .




The Monitor Can Filler can be put to a variety of uses and can be used on ***string beans, apples, rhubarb, pine apples, beets, small fruits, etc.,*** and is perfect in action. . . . .

The construction of the machine and its operation is as follows:

The filler has a compound motion produced by six eccentrics, two working horizontally and four working vertically at alternate intervals. . . . . .

The cans are contained in trays, which slide easily in and out of the machine, thus avoiding the necessity of lifttng the tray of filled cans from the machine, as in other fillers. . . . .

The reservoir over can tray is a novel feature of the machine and when the cans are filled and machine stopped, it takes up any stock remaining. . . . . .

The operation is automatic, as merely lifting the reservoir causes the surplus stock to flow to a receptacle at its extreme end, saving time and labor. The machine is perfect in action and guaranteed to be most satisfactory. . . . . .

**Here Are What Two Users Think About Them.**

**WAYNE CO., PRESERVING CO.**

NEWARK, WAYNE CO., N. Y., Dec. 14.

GENTLEMEN:—We have used your Monitor Can Filler during the past season for filling rhubarb and string beans and it has given us excellent satisfaction.

Very truly yours,
WAYNE CO. PRESERVING CO.

**INDIANA CANNING CO.**

EVANSVILLE, IND., July 8.

GENTLEMEN:—We have bought a great many machines since we have been in the canning business; some of them were very satisfactory, but none have pleased us from the very first trial as your Bean Filler has done.

When we first placed our order we had our doubts about it working satisfactory. There no longer exists any doubt, for we are very much pleased with the machine.

Yours truly,
INDIANA CANNING CO., Ezra Long, Sec'y.

Write to us today and we will send you special folder describing this machine which beyond doubt is the most widely used can filler in the country today. Its surely too the most satisfactory.

# HUNTLEY MFG. CO.

## Silver Creek, - - - - New York

# Correspondence.

BALTIMORE, MD., Aug. 12, 1907.

Spot Tomatoes.—Quite a few Tomatoes are coming into Baltimore from Jersey, and some pretty good goods are being packed.

We are having a good demand for Spot Tomatoes. Orders are not large, but they are coming in rather freely, and the market this week has been quite active.

Future Tomatoes.—The situation on Futures is unchanged. The crop conditions are reported excellent, though of course at this stage of the game it is useless to make any predictions about the size of the pack.

Peaches.—The situation here on Peaches is in very unsatisfactory shape. There are no Peaches coming in worth talking about, and as a consequence packers will not make any prices. A few small sales were made this week as high as $1.75 per dozen for Second Yellows, and $2.00 per dozen for Standard Yellows. These prices, however, are not being quoted, and we are not in a position to make any prices on Peaches, either for Spot or Future delivery. Just as soon as prices are made we will advise you.

Peas.—We are having an excellent demand, and Seconds and Standards are very nearly cleaned up. We have sold out a number of packers this week of all the Second Junes they had at 80c. per dozen, and the best brands are no longer obtainable at this price.

We have some good Sifted Early Junes at $1.15 per dozen, f. o. b. Pennsylvania factory. Packers want to sell them for buyers' labels.

Pineapple.—Pie Grated Pineapple is pretty nearly cleaned up. Other grades of Pineapple are in strong shape. No. 2 Fancy Sliced and Grated is scarce.

Corn.—We are having a better inquiry for Corn. We quote good Standard Maine Style Sugar Corn, future delivery, at 65c. per dozen, less 1½%, f. o b. County Factory.

New Okra and Tomatoes.—The market is cleaned up on Spot No. 2 Okra and Tomatoes.

Apples.—We are quoting new pack No. 3 Standard Apples at 90c. per dozen, less 1½%, f. o. b. Baltimore, for immediate shipment Quite a few orders are coming in for these goods.

Yours truly, THOMAS G. CRANWELL & CO.

BALTIMORE, MD., Aug. 12, 1907.

Dear Sirs.—Continued favorable weather for the growing crop gives further encouragement to the canners of Tomatoes. The receipts in this market for canning purpose have increased largely in the last few days, and the quality of the Tomatoes, of course, improves as the nearby crops ripens up. The demand for the new pack for prompt shipment comes from nearly all sections, and the canners are getting their order book pretty well filled with orders for August shipment. They had sold "futures" quite extensively in the winter and spring months for shipment during September and October, and they now feel comfortable in their position, having a fair percentage of their average factory output still unsold to meet such conditions as may arise before the canning season ends. This market will be the chief source of supply during August and, for that reason, we anticipate a very active business in Tomatoes. Get your orders booked now for early shipment.

The entire line of canned vegetables was again strong and fairly active all week The leaders were String Beans, Seconds Peas, Standard Peas, Corn, Sweet Potatoes and Spinach. There does not seem to be a weak spot in the entire list of vegetables.

Further disappointment was unexpectedly experienced in the Peach market this week. Instead of increased receipts of the fruit there was a falling off and the canners had to pay higher prices for it. The reverse of that was expected. Any two of the large canners could easily handle all the Peaches that have arrived in Baltimore on any day this season, so far. None of our packers will, just now, accept orders for straight carload lots of any one grade of Peaches at fixed prices, and, on the other hand, very few jobbers seem willing to buy that quantity at the prevailing high cost. About as fast as any Peaches of any grade are offered for sale, willing buyers stand ready to take them, and it is more a question of getting the goods than of getting a price on them. Small purchases repeated when necessary seems to be the best policy. Standard Strawberries advanced .10 doz , and Blackberries and Blueberries are stronger. Spot Pears are getting scarce. Apples are firmer, and so are Pineapples. Cove oysters are nearly sold out.

Yours truly, THOS. J. MEEHAN & CO.

## Aberdeen (Md.) Market.

**The Tomato Hens' Chickens are all Counted for 1907.**

ABERDEEN, MD., Aug. 12, 1907.

Recognized statisticians will have nothing to do as the New Year approaches, for the tomato crop of 1907 has already been counted and profits figured on to the dollar, and yet some tomato vines have not yet the semblance of a green tomato; others are growing, but the fruit is small and


GEO. W. ZASTROW,

MECHANICAL ENGINEER,

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IMPROVED STEEL PROCESS KETTLE.

Manufactured to hold 800, 1,000 and 1,200 2-lb. cans. Conceded to be the best; hundreds in use. Double thermometer pocket riveted to each kettle. Constructed so as to use either water, dry steam, or open bath process.

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*Produce The Much Desired*

*Long Cut Sauerkraut.*

*Core Cutter Saves for you an extra 20 per cent*

*The Largest Mfrs. in the U. S. are using these Machines, ASK THEM.*

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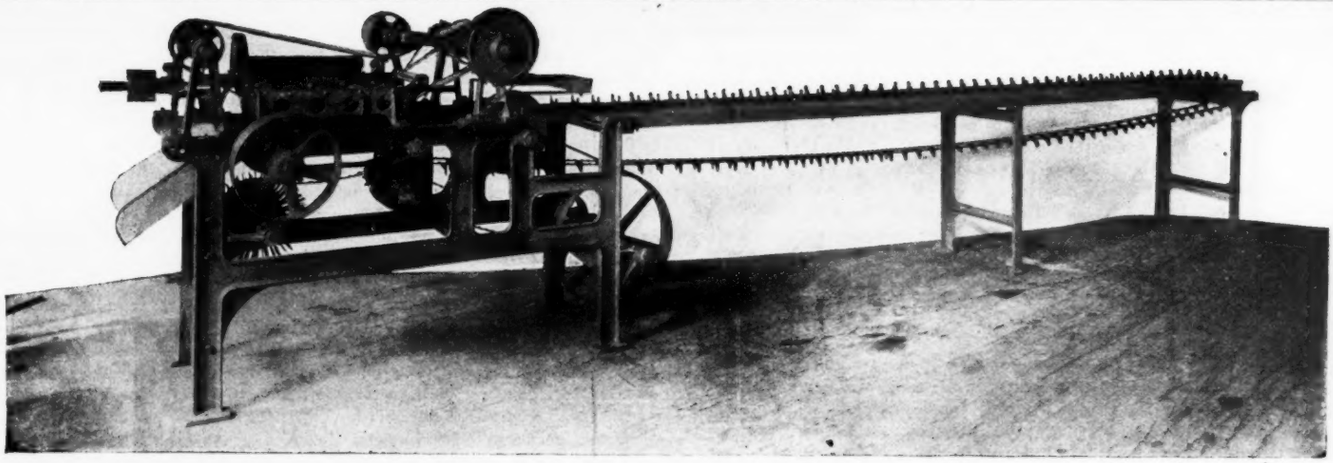

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*The backward season makes it possible for us to build in time for delivery this season, a few more machines than we have already under contract.*

*Your labor problem can be solved by us at an astonishing saving in your cost of husking.*

*Machine has a capacity of 250 ears per minute.*

*Perfectly husks and silks all sizes without adjustment.*

*Simple in construction. Thoroughly practical. Can be operated by unskilled labor.*

*We have placed machines with some of the largest packers in the Country. No packer who has seen it in operation has failed to place order.*

WRITE FOR PARTICULARS TO H. COTTINGHAM, General Sales Manager.

119 S. Frederick Street, Baltimore Md., or

THE CONOVER MACHINE CO.,

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## CANNING MACHINERY OF ALL KINDS INCLUDING THE CELEBRATED QUEEN ANNE CORN COOKER

Having bought lately the contents of several large canning factorys, I have for sale:

HAWKINS CAPPERS,
M. & S. UPRIGHT COOKERS,
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CONANT COOKERS,
QUEEN ANNE COOKERS,
ULLERY SILKERS,
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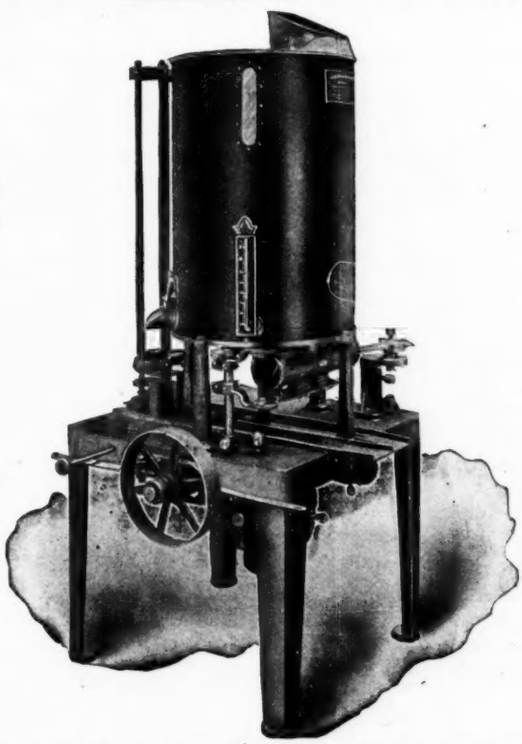

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REMINGTON TOMATO SCALDERS,
JERSEY QUEEN TOMATO FILLERS
M. & B. TOMATO FILLERS,
EXHAUST BOXES,
LARGE ROTARY PEA GRADERS,
PEA FILLERS,
PEA HULLERS,
CLOSED KETTLES and
OPEN KETTLES,
ENGINES, Etc.

*ALL OF WHICH I WILL GUARANTEE TO BE IN FIRST CLASS CONDITION.*

H. COTTINGHAM. Baltimore. Md.

green. What is known as an early crop is now coming in; three weeks late, 'tis true, but no mention or attention is paid to this; besides, prices are double the figure that would insure a living profit to the packer and yet there are multitudinous reports indicating, as usual, that there is to be a bumper crop of tomatoes and everything is lovely. A prominent daily has even counted the $3,000,000 that will jingle in the Peninsula growers' pocket, "not yet, but soon." Buyers are sure that tomatoes are going to be as plentiful as the "lice and locust of Egypt" and mirabile dictu, there are some large packers (who have sold freely of futures) who also see a tremendous prospect for tomatoes; some of them are absolutely confident that under such favorable auspices they will fill all their future orders and they may have some to spare, and yet, they are not willing to sell this prospective surplus, just yet. A bumper crop may bring higher prices, therefore, they are content to take the chance.

The canned goods industry boast of the best guessers known; some of them guessed the price of future tomatoes extreemly early, even before the price of cans was made and when 30 cents per hundred advance was named, they kept right on guessing, but not on the cans. Forget it, and push out new prophecies and predictions so that the public may be kept busy following these rather than referring to the past. Dim, distant future predictions are more plesant and entertaining, because they are impregnated with the possibilities of chance and therefore more interesting than what has been and really is. The giddy tomato has been the means of relegating to the peg several world renowned prophetic robes, and yet there are some pegs unrobed, and as long as this condition holds, there will continue to be candidates galore.

"The early bird gets the worm," but the worm is not a subject for congratulation without the "early bird" misses him and even then, he may not escape the later bird, and a bigger aching void may be thereby filled. The connection between birds, worms and forecasters of course is equidistant and yet if the forecast is wrong, the distance is not so great from a forecaster to a bird to a breakfast food, and thus it shall ever be, as long as bumper crops can be foretold.

Spot Tomatoes.—Aged and hoary, somewhat disfigured, but still in the race, continue to be in request, especially 1906 packing which is firmly held, supply small, at 90c. f. o. b., with the only deduction of 1½ per cent discount in 10 days, sometimes counting 20, but through no fault of ours. Size of order ranging from 50 to 100 case lots, and the most of these orders coming from houses that use as many thousand cases in a year. Goods packed prepious to 1906 are much more in evidence and holders are not so confident, their demands ranging downward according to quality, condition and how well the buyer and broker "stands in" with the powers who control. Under such conditions, 1906 pack, now and then is discovered shining like a bright, new nickel, just from the mint, and a few scattering lots are still to be found for the benefiit of those showing a preference for this kind, rather than the older variety offered for a shade less with the extra nickel finish thrown in, just to make the can look brighter, as also brilliantine, which is assured not to be more than "skin deep" and as far as contents is concerned, guaranteeing thef will not be asphyxiated, providing the meal is prepared in a well ventilated kitchen.

New Pack Tomatoes.—With the accent on the third syllable (pronounced as two and a sort of glide over the letter indicating plural) are being brought into existance with a rush and vim that guarantees the consumer who eats them the same date as purchased, the early June hailstorm intact and unmelted; the aroma of the blossom is also still retained unimpaired, for wireless methods have been employed in the effort to save the record, which must be a bumper, even if such methods are expensive, even if Pure Food Laws are momentarily suspended. It would be wrong to say, however, that no newly born 1907 pack tomatoes are not fine. We have already sold some reputable brands, which will more than likely give entire satisfaction to the purchaser and consumer; several other lots of like quality are also in existance and are being talked about, but latest accounts indicate that the packers of same are setting up nights tabulating the cost and as soon as this is accomplished and figures totaled, they will be offered in and about the prevailing present prices, ranging from 82½ to 90c., depending upon quality and what they cost, which at present indicates a proximity to "Florida Strawberries in January," or, "a double room and bath at a seaside resort in August."

Future Tomatoes for September shipment, that is country packed and packed where grown, will not be obtainable, in quantities worth mentioning, before September 1st, and generally speaking, Septemper 15th. Do not count on your future purchases too soon, and as most country packers sold freely when tomatoes were less active, there are very few inclined to take further business, nor will they be willing to sell more until they are more confident as to their position as the season advances and the possibility of an early frost is a matter of less conjecture, and while now and then an offering on the basis of 82½c. f. o. b. factory, sometimes shows itself on the surface, like the whale's head in the ocean, it seldom appears twice in the same place, and "too late, lot sold" usually the only indication left to prove that the offering ever existed.

Spot and Future Corn.—Spot and future corn have been exceedingly quiet during the week, buyers assuming a waiting attitude, and sellers content with the orders in hand and doubtful prospects of a crop anything to compare with previous seasons. Spot holders continue to hold firmly without any change in ideas as to price, as per our last quotations.

Yours very truly, STRASBAUGH, SILVER & CO.

BETTER HAVE A COPY OF

*The Pure Food Law*

*on hand always. Keep yourself well informed and avoid trouble.*

*We have in pamphlet form the full text of the Law (Food and Drugs Act June 30, 1906) The Pure Food Regulations and the Standards of Foods, all in one. It is but 10c. Send now.*

*THE TRADE,*

*304-5 Md. Savings Bank Bldg.*

*BALTIMORE.*

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Is now used by hundreds of Canners whom you will know, and why not? Our price is so reasonable that every house can afford to buy. Are you having trouble capping cans with 2 7-16 inch openings? Just drop us a line, and we will show you how easy it is to cap large mouth cans. Our booklet will interest the man that thinks, buys and plans for a canning factory. Write for it. We have repeated orders this season from firms that bought last year. . . . . .

**Engines, Boilers, all sizes usually in Stock.**

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MANUFACTURERS OF

## SOLDER

BALTIMORE, MARYLAND.

## To Remove the Tariff on Pig Lead.

A decided movement is being made to have the tariff removed from lead, as will be seen by the following letter and memorial to Congress:

BALTIMORE, MD., July 4, 1907.

Dear Sirs.—In view of the continued arbitraty juggling of pig-lead values by the Lead Trust, raising and lowering their prices at their will, without giving their customers the slightest intimation of their intentions; and in view of the autocratic position they assume towards the consumers of their metals, causing them loss and damage and treating their remonstrances with contemptuous indifference, and in view of the fact that their transactions with customers partake of a nature which should exist between buyer and seller; it is believed that a concerted effort should be made by petition to Congress, that inasmuch as the duty of 2½c. per pound on pig lead brings no revenue of consequence to the Government, and has now become in the nature of a class gratuity to this overbearing trust, that this duty should be removed, and thus give the people an opportunity to purchase lead in the world's markets.

We, therefore, enclose you a petition to Congress asking that relief be afforded us, which, if meeting your approval, we would thank you to sign, and to have signed by as many of your friends as possible who agree with us in this matter, and to return the same to the undersigned who will see that it is properly submitted to Congress.

At the same time, we would suggest that you ask your representative in Congress to give his aid in the matter we have undertaken, to the end that we may be relieved from the intolerable conditions brought about by this very worst of trusts. Yours respectfully,

The following is the form of the petition:

JULY 4TH, 1907.

*To the Honorable Members of the United States Senate and House of Representatives in Congress Assembled:*

Sirs.—We, the petitioners, Citizens of the United States, respectfully ask your consideration of the following facts, with a view to such relief as your good judgment may determine:

We are users, consumers and dealers of pig lead and in many ways interested in the utilization of this metal, many industries are largely dependent upon it, which is shown in the fact that more than one hundred and fifty million dollars is expended annually in the purchase of this metal.

In 1899 a Lead Trust was formed under the name of the "American Smelting and Refining Company." This trust has gradually absorbed the various sources of lead production, until it has gathered under its control fully 90% of the lead supply of this country.

Owing to these conditions it has become necessary for those who require pig lead to purchase their supply solely from this company, as there are no other sources from which adequate supplies may be obtained, and because of this, conditions have grown which have become so intolerable that we are thus compelled to petition your honorable body for relief.

In order that you may clearly see that our complaints are justified, we make the following charges:

We charge that the American Smelting and Refining Company having obtained control of the pig lead supply of this country, thereby compelling all who require pig lead to purchase from them, make such arbitrary and exacting conditions in their sales that the purchasers are absolutely at their mercy and without redress as to time of delivery, price of metal or point of delivery.

We charge this company does not pay the slightest regard to the equity of business in their transactions with their customers.

We charge that they arbitrarily raise or lower prices without regard to trade conditions, and without permitting the public to be warned as to an advance or a decline until the moment they see fit to publish their prices.

We charge that if they have determined there shall be a decline in price, that they through their agents induce buyers to stock up at the high figures. and when this has been accomplished as far as possible, they publish the decline and thus cause a serious loss to be placed upon the buyers.

We charge that, on the other hand, if they intend to make an advance in prices; they withhold the deliveries of all orders that have been placed by buyers, until they make the advance known, when they then rush all orders in on the buyers at the advanced prices.

We charge that, in order to accomplish the foregoing wrongs, they have established a method of selling contrary to all ethical considerations, contrary to all perceived ideas of fair business and contrary to justice, right or any of the recognized proprieties which exist between men engaged in business transactions. This method of selling is as follows:

A party desiring to purchase pig lead is required to give his order to the agent in the city where he may reside; the conditions on which the order are received are that "The American Smelting and Refining Company" will ship the lead at their option; that they will not name even


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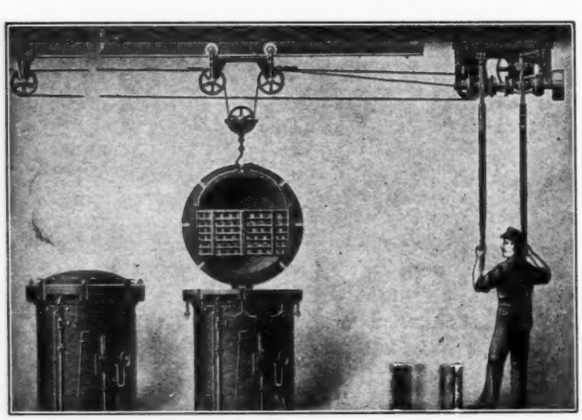

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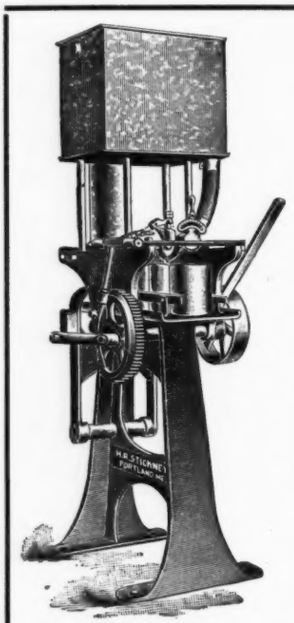

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Instantly adjustable while running. Will handle one, two or three pound cans, and do perfect work. . . .

**CONDENSED MILK FILLER**

Standard machine of its class, in use by all the largest concerns. . . . .

SPECIAL FILLING MACHINES for any purpose or capacity. EVAPORATED CREAM, BAKED BEANS, FATS, OILS, MUSTARDS, etc., in round or square cans or glass jars.

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**SPRAGUE CANNING MACHINERY COMPANY,**
FOR
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TO MAKE FOOD CANNING OR PRESERVING PAY YOU MUST UNDERSTAND YOUR BUSINESS, know the best methods, the cheapest way of producing the best goods. Every man has his own ideas—his own methods; but every man worth while can learn something from his fellow man and in learning may save himself money. Then again to become successful you must try to keep to the front in your business—and to do this you must be constantly improving your products, or bringing out new ones.

Is it not worth $5.00 to secure all this? A Complete Course in Canning is a work by a man who has had a vast experience in every section of the country, covering over twenty five years in the canning of fish, fruits, vegetables, meats, soups, etc., in the making of condiments, sauces, catsups, pickles, preserves, jams, in actual working formulae—receipts—in this book. All of these were published in THE TRADE—in serial form, and received the highest commendation from the whole industry. So we offer a book of receipts that have not only been used for years—but have been approved by the entire industry—public approval.

Price $5.00 cash delivered by mail; or C. O. D. expressage. ORDER NOW SO AS TO HAVE THE BOOK ON HAND DURING THE SEASON—IN CASE OF TROUBLE.

THE TRADE,

304-5 Md. Savings Bank Building. Baltimore, Md

approximately when the lead will be shipped; that they will not name any price at which the lead will be billed, and that it will be billed only at the price ruling upon the day that shipment is made.

We charge, therefore, this method of selling places the buyer at their mercy, and gives a free hand to manipulate prices to their own advantage, and always to the discomfiture of and loss of the buyer.

We charge that there is nothing in the nature of their business that would justify the fluctuations they bring about, for, being in absolute control of 90% of the lead supply of this country, they are, therefore, enabled to keep an even tenor of expense of production that would at all times warrant a stability of prices.

We charge they arbitrarily restrict all buyers to purchasing solely from the agent in the city in which the buyer resides, and that the buyer has no option whatever in placing his orders.

We charge they will not permit a purchaser who has bought and paid for a car of lead in one city to have the car halted or delivered in any other city, even though it be on the route of transit. As an example: If a party has bought and paid for a car of lead in New York and the party wishes the lead delivered in Cincinnati, Pittsburg, or any other city on the route of transit, they will not permit it, but they will bring the car to New York; turn it over to the buyer, who may ship it where he pleases, and have the pleasure of paying the extra freight on it.

We charge that their business as conducted is altogether of a nature restrictive of interstate commerce and, therefore, in violation of the laws of the country, as the previous charge abundantly shows.

We charge that, because of arbitrary and nefarious methods of business, a coterie of men composing this trust have grown inordinately wealthy and that their profits are far beyond any that legitimate business would disclose. This is made evident by the fact that their common stock has sold as high as 170 and their preferred stock at 110, and also by the fact that in 1896 before this trust was established the average price of pig lead in New York was $2.99 per 100 lbs., and the consumption was 167,859 tons, while ten years later in 1906 the average price of pig lead in New York was $.78½ per 100 lbs., and the consumption was 285,000 tons—the price having nearly doubled and the consumption increased about 70%.

The lever which has given these people all their exceptional advantages is the duty of 2½c. per pound which is placed upon foreign lead and which practically excludes foreign lead from our markets.

We, therefore, charge that these people have taken unjust advantage of this duty on lead and by their absorption of the lead industry of the country have deflected this duty from the object it was intended to subserve and caused it to flow into their own pockets, thus giving them the inordinate wealth that has aided them to oppress so unjustly a great number of the citizens of this country.

We are well aware of the fact that when the duty of 2½c. per pound was placed on pig lead it was for the purpose of assisting our young industries to build up their trade and to aid them to the acquirement of such facilities as would permit them to compete successfully with older industries in foreign lands, but that period is now past, and the duty of 2½c. per pound has become a species of graft gathered in by a few purse-proud, avaricious men composing this trust who use the wealth thus surreptitiously gained to the great detriment of the people of the country.

It is now but right and fair to the great mass of people who are in one way or other at the mercy of this trust that the duty of 2½c. per pound on pig lead should be abolished and that the masses should be the beneficiaries of such lower prices as the removal of this duty would give.

We, therefore, respectfully ask that you will remove this duty or modify it in such manner as your wisdom may decide.

Signed,

## Tri-State Packers' Association Meeting.

The following notice has been sent out:

PRINCESS ANNE, MD., August 13, 1907.

Dear Sir:—There will be a meeting of the Tri-State Packers' Association at Wilmington, Del., (Clayton House), Thursday, August 22d, at 11 A. M. The main object of this meeting will be to ascertain the condition of the tomato and corn crops, although other matters of importance will be brought up, and we may have a preliminary report by the committee upon bettering the conditions respecting the sale of canned goods appointed at our last meeting.

In order to have the very latest report respecting the crops the Secretary will follow this notice with return postal cards, with proper blanks to be filled in by the recipient. These cards will be sent to packers generally throughout the three States, but we ask especially that our members fill out and return them promptly and that they will ask their neighbors so to do.

Remember the date of the meeting—August 22d, 1907.

Yours very truly,

C. M. DASHIELL, Secretary.

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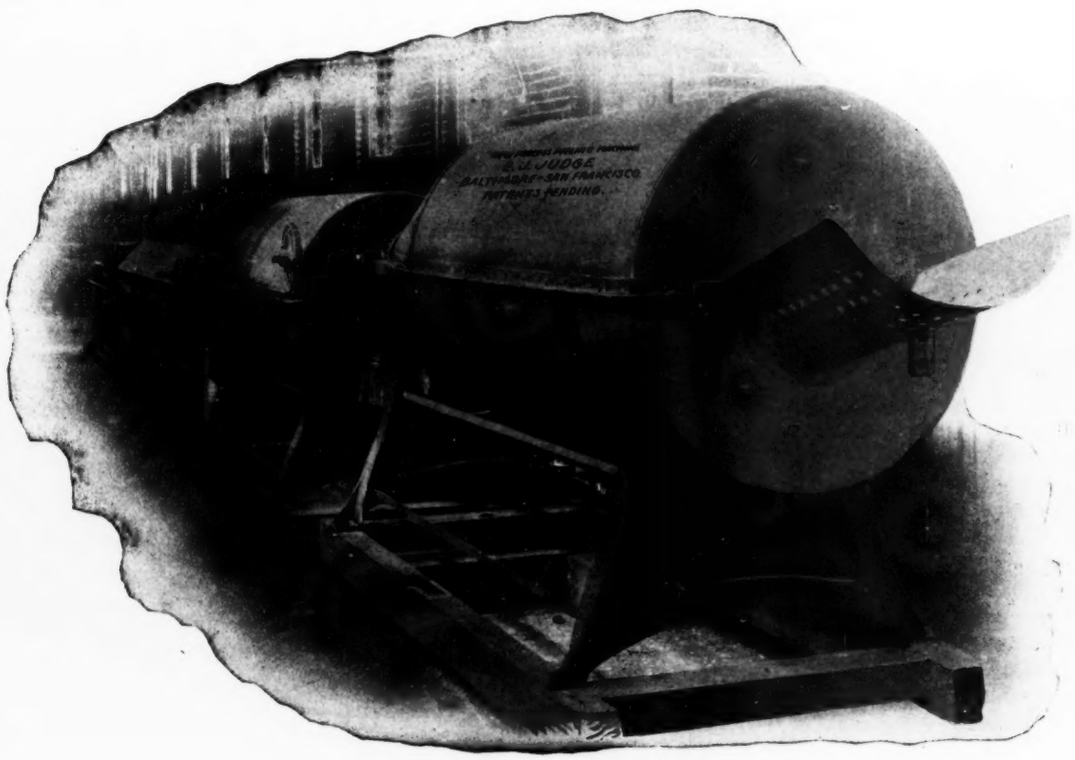


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San Francisco.

# THE TRADE.

PUBLISHED EVERY FRIDAY BY

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INCORPORATED.

E. S. JUDGE, - - - - - - President and Managing Editor.
A. I. JUDGE, - - - - - - Secty.-Treas., Asst. Editor.

304-5 Maryland Savings Bank Building, Baltimore, Md.

THE TRADE is the *only* paper published exclusively in the interest of the *Canned Goods Packers* of the United States and Canada. Established in 1878.

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Notices of *Hands Wanted* or *Situations Wanted* will be inserted free for paid annual subscribers; other parties will be charged $2.00 per inch per insertion, $5.00 per month.

Packers are invited and requested to use the columns of THE TRADE for inquiries and discussions on all matters among themselves pertaining to their business.

Business communications from all sections are desired, but anonymous letters will be ignored. E. S. JUDGE, Managing Editor.

*Entered at the Postoffice, Baltimore, Md., as second-class mail matter.*

BALTIMORE, FRIDAY, AUGUST 16, 1907.


For some years now the Bureau of Statistics at Washington has been making some effort to report canned goods, just as it does all other lines of manufacture, and its reports have caused the greatest amount of interest throughout the industry when issued. They do not, of course, come any year in time to affect the market prices of canned goods one way or the other, but they serve to show what the country is doing in an accurate, reliable way and to point out the ability of the country as a consumer of canned goods. This latter consideration is quite as important as, in fact, more important than a knowledge of the supply of canned goods on hand, though the two work together to the best advantage. The consumptive ability of the people, whether of canned goods or any other production, depends upon the industrial condition of the masses, and this is exactly what these statistics show and is the cause of their value.

At best, however, statistics of the pack of canned goods is but after knowledge "hindsight," as it were. What everyone would like to know is what is the pack going to be this year in any line or in all lines.

For many years the Government has attempted to give other lines of business a hint of what might be expected; as, for instance, with the wheat crop, the corn crop, the cotton crop, etc., on all of which a special report is made as the season progresses, showing the condition of the crop in each State. These reports are sent out monthly and show the progress of the crops, and they are regarded so accurate as to cause a marked influence in the market. In fact, they are wholly depended upon, and time has proven them to be as nearly correct as human ingenuity can come to a future event. No actual number of bushels is indicated or given, but the actual condition of the growing crop is expressed in the fractions of 100%, which always represents the average. The acreage and probable yield is also given in the grains and in cotton, and because of the immense service at the disposal of the Government, interested parties recognize its value.

We are just in receipt of a report bearing upon some of the crops handled by canners, and the information given is most interesting and valuable. We are glad to see the Government including these crops in their list, and we hope they will enter the canning industry generally for as full a report in all respects as they make on cotton, corn or wheat. The industry is now large enough to be entitled to this consideration, and its importance in the eyes of the world has long been conceded. Moreover, the industry is so rapidly expanding, is becoming so immense, that some such methods must be put into force, and no individual can do it half so well as these Government experts.

The report referred emanates from the Agricultural Department, Bureau of Statistics, and its introduction reads: On August 9 the Bureau of Statistics issued a report which gave the condition on August 1, with comparisons, of the principal cereal crops, potatoes and tobacco, for the United States. The average condition of other crops on August 1st are found to be approximately as follows:

Rice—Condition on August 1 was 88.6, as compared with 88.7 on July 1 and 83.1 on August 1, 1906.

Sweet Potatoes—About the same as on July 1st, being 86, as compared with 91 a year ago.

Onions—Improved in July in nearly all the important producing States, and represented a condition on August 1 of about 92, compared with 90 on July 1 and 90 on August 1, 1006. Important States show as follows: New York, 88; Ohio and Illinois, 92; Indiana, 91; Michigan, 84; Texas, 82.

Beans (not lima)—Condition on August 1 was about 89%, compared with 87 on July 1 and 90 on August 1, 1906. New York represented a condition of 89 on August 1, and Michigan, 92. A year ago both States represented a condition of 90.

Tomatoes—Improved in July from 82 on July 1 to about 86 on August 1, which compares with 87 a year ago. Important States show as follows: Maryland and Delaware, 85; New Jersey, 82; Ohio and Missouri, 88; Indiana, 87.

Apples—Condition declined during July from 44, indicated on July 1 to 39 on August 1, which compares with 68, reported on August 1, 1906.. Condition in important producing States follows: New York, 65; Pennsylvania, 44; Ohio and Illinois, 30; Michigan, 55; Missouri, 10; Kansas, 2.

Peaches—Indicated 33% of a full crop on August 1, compared with 36 on July 1, and 66 on August 1, 1906. Georgia reported 22 on August 1; Texas, 50; Ohio, 25; Michigan, 35; Missouri, 10; Kansas, 3; Oklahoma, 70; California, 63.

With respect to peaches, we are of the opinion that the estimate of the Texas crop at 50% is too high, as we have been in communication with numerous parties residing in the heart of the Texas peach section, and all agree that there is not more than 10% of a full crop of peaches in that State. Within two hours after the receipt of this Government report we were talking to a gentleman who resides right in the peach-growing section of Texas, and he stated that he knew the crop there did not amount to over 10%. Again, with respect to Ohio, which is credited with but 25%, we are of the opinion that 50% would be nearer the mark. Parties on the ground there report it so, and it is just possible a typographical error has crept in here, as it may have been the intention to report Texas as 25% and Ohio at 50%, which would have been nearer the mark.

The condition of tomatoes will come somewhat as a surprise to all interested parties, for it has not been generally considered so good. While they made five points improvement during the month of July, and so brought the average up pretty well, they can more rapidly deteriorate; but in any event the increased acreage does not seem to have improved the average prospective yield. The report of September 1 will be awaited with keen interest, for that report should tell pretty conclusively just what

the crop will be for the year 1907.

The great importance of this information will be appreciated by all. Now that the work is begun, we feel certain it will be continued and another considerable step in advance will have been made in the business.

## THE CHICAGO MARKET.

SPECIAL CORRESPONDENT TO THE TRADE.

CHICAGO, August 14, 1907.

**Demand Increasing.**—The demand for spot canned goods continues unabated and brokers are flooded with buying orders for local and out of town jobbers for all kinds of canned goods, to such an extent that the holders of canned goods have begun to withdraw prices for fear of themselves being unable to supply the needs of their customers when their holdings are gone.

**Things Scarce.**—There is a constant seeking for canned peaches either of Eastern, Michigan or Southern pack. Anything that can be sold for less than $2.00 per dozen. Cherries red and white in No. 2 cans are wanted and not to be found. Standard No. 2 gooseberries are in general request. Full standard gallon tomatoes are needed and hard to find. Unlabeled fancy Maine corn is being sought for. Preserved strawberries in No. 2 cans and sliced peaches in heavy syrup in No. 1 cans are in active request. String beans of the higher qualities as well as of cheaper qualities are needed. Gallon apples and No. 3 apples are largely sought for. Gallon raspberries, pitted red cherries, gooseberries, blackberries, raspberries red and black, cheap water pears and syrup Keifer pears, cheap plums in syrup, in water and in No. 2 or No. 3 cans, raspberries black and in No. 2 size, and all grades of salmon except chums which are not sold in this market are being sought for by eager buyers.

**Not Speculative.**—This urgent demand for canned goods though somewhat unusual and surprising at this time of the year is nevertheless rearly all legitimate. There is some speculative buying of course, especially in salmon, but the demand is almost wholly from dealers and manufacturers who want and need the goods and must have them.

**Touch and Go Market.**—Where a scarcity developes in any article it is at once taken up and all sources of supply are at once brought into line and trading begins. I heard of a Chicago Broker last week making five brokerages on the same fifty case lot of gallon raspberries: he sold them before packed for a New York packer to a Chicago jobber for $5.00, and following them up sold them to four other concerns at $5.50, $6.00, $6.50 and last at $7.00, and I understand that he is still working on the lot. His brokerage up to this writing on this lot of fifty cases aggregates 47½c. per case and he is hopeful of more.

**Spot Apples Almost Gone.**—The supply of spot gallon apples is now reduced to two holders, one large grocery house and a commission canned goods house. The wholesale house is said to have not to exceed one thousand cases and has advanced the price to $3.25 f. o. b. Chicago. The commission house is said to own about 2500 cases but is still selling Western packs at $3.05 and $3.10. The grocery house has only New York packed apples. It looks as if choice stock would advance to $4.00 before new grade can be had.

**Future Canned Apples.**—The market will be closely cleaned up in canned apples of the 1906-7 pack, both in gallon and No. 3 size. Bad reports are coming in of the dropping of apples in Michigan, New York and other apple crop locations, and prices have advanced until $2.75 has been paid for future New York packed apples f. o. b. Chicago. The offerings are few and buyers numerous and hungry for future canned apples.

**Baltimore Canned Apples.**—This article has been greatly neglected by Baltimore packers and the bakey trade which consumes three fourths of the canned apples will buy only New York and Michigan packing. If some Baltimore packer would give to the canning of apples that same care and intelligently directed effort that is devoted to other articles, he would be pleased and surprised with results. Carefully peeled and cored firm fruit is wanted, the winter varieties of apples being prefered like Baldwins, Ben Davis, Greenings, Roman Beauties, Northern Spies, Russetts, &c. The trade is important. Let Baltimore look after it and get it, which she can do by packing gallon apples of superior merit.

**Spot Tomatoes.**—The market continues weak on spot tomatoes and the near approach of new goods arrivals has demoralized prices to some extent. There continually crops up so we are told some of that old 1905 pack of syndicate goods which is being slowly unloaded on the market. The crow tracks of that syndicate will long be remembered as one of the most damaging and demoralizing influences which ever afflicted the canned tomato market. Much of their remaining stuff is not only of poor quality inside the can but has been alternately frozen, thawed, some old and damp stored, until the cans are rusted on the ends and the labels are rusted through at the pa-te seam and the cases are affected with swells and leaks. Everyone heartily wishes its final elimenation with all its traces.


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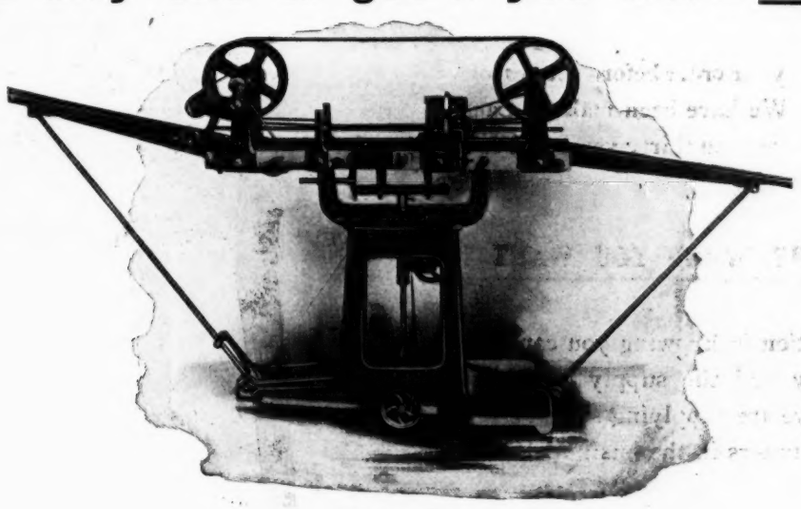

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BURT MACHINE COMPANY,

BALTIMORE, - - - - MARYLAND.

**Tomatoes Reacting.**—Late today, August 14th, there was quite a little reaction in better standard tomatoes and there were quite a number of buying orders on the street from interested jobbing and local wholesale houses. Renewed confidence seems to have followed the closing out of the last of the Syndicate consignments. The situation in Indiana also seems to have impressed itself upon the trade.

**A Packer's Position.**—That reliable and popular packer, Manager Bowlin, of The Windfall Canning Co., Windfall, Indiana, visited Chicago today and called on the buyers. He was heard to say that the vines were luxurious, but that the tomatoes and blooms on the vines were not more than half as numerous as usual. For illustration he said that a plant which in previous years would have sixty-five blossoms, this year did not have more than half that number, all of which was attributable to the heavy and constant rains during the season. He was asked to name a price on five or ten thousand cases of tomatoes, but declined to do so, stating that he did not care to take the risk, as he anticipated a very small yield, and further stated that his opinion was that generally held by experienced Indiana packers, several of whom he had conversed with. Manager Bowlin has one of the best and most modern equipped canneries in Indiana.

**Salmon Situation.**—The following letter was circulated in Chicago today as to the situation of sockeye salmon, pack of 1907, viz.:

SAN FRANCISCO, CAL., August 6th, 1907.

Dear Sirs;—We have just received telegraphic advices from the Puget Sound, stating that there will undoubtedly be less than 100,000 cases of sockeyes packed on the Sound this year, and this figures half-pound as full cases. The following is the total pack to date:

| | |
|---|---|
| Apex | 5,600 |
| Porter Fishing Co. | 1,490 |
| Bell-Irving | 10,216 |
| Crest | 7,910 |
| Pacific Fishermen | 26,600 |
| George & Barker | 4,090 |
| Carlisle | 6,375 |
| A. P. A. | 16,300 |
| Ainsworth & Dunn | 4,000 |
| Smiley | 2,000 |
| Total | 84,491 |

Please note that over 70,000 cases of the foregoing consists of halves, which is equivalent to over 35,000 full cases.

We give you as correct a line on the situation as it is possible to give at this writing, and you can rely upon the information we give you as being absolutely correct. Again, we say that as the pack of sockeyes will cut so little ice this year, look out and tell your friends to get in on red Alaska.

The British Columbia sockeye pack is also very short, up to date there having been packed in the entire British Columbia 192,000 sockeyes, as against 459,000 cases sockeyes last year.

Yours very truly, GRIFFITH-DURNEY CO.

**Red Alaska Salmon.**—The situation as to the pack of red Alaska salmon for 1907 is fully set forth in the following circular letter issued by The J. K. Armsby Company last week, viz.:

**1907 Pack Of Salmon.**

CHICAGO, August 9th, 1907.

Gentlemen:—Our wire advices from the Bering Sea, Alaska, are to the effect that the 1907 pack of salmon is over and the expeditions are all loading preparatory to leaving for San Francisco, Seattle, or the Columbia River, according to where they are fitted out for. The season has been a very disastrous one for the packing interests and most disappointing. The outfitting this year was with the expectation of 1,200,0000 to 1,500,000 cases. The actual pack was 710,000 cases, all grades. Last year the pack was very short, owing to the fact that various expeditions that fit out from San Francisco were delayed on account of the earthquake and fire; consequently, they had only a portion of the seasan to work. This year all of the expeditions got in early and every condition was ideal for a big catch, with the exception they did not get the salmon. Last year's pack, which was considered a partial failure, was 968,500 cases. A comparison of packs of the various expeditions is as follows:

| | 1906. | 1907. |
|---|---|---|
| Alaska Packers' Association | 518,500 cases. | 422,000 cases. |
| Haller | 144,500 " | 121,000 " |
| Peterson | 48,400 " | 56,000 " |
| Warren | 58,700 " | 26,000 " |
| Columbia River Packers | 47,000 " | 26,000 " |
| Alaska Fishermen | 58,000 " | 26,000 " |
| Madison | 43,800 " | 17,000 " |
| Kelley | 49,600 " | 16,000 " |
| Total | 968,500 cases. | 710,000 cases. |

The Bering Sea is the place where the big pack of red salmon is made, and with a total pack this year of only 710,000 cases of all grades, and inas-


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Double Pineapple Grater

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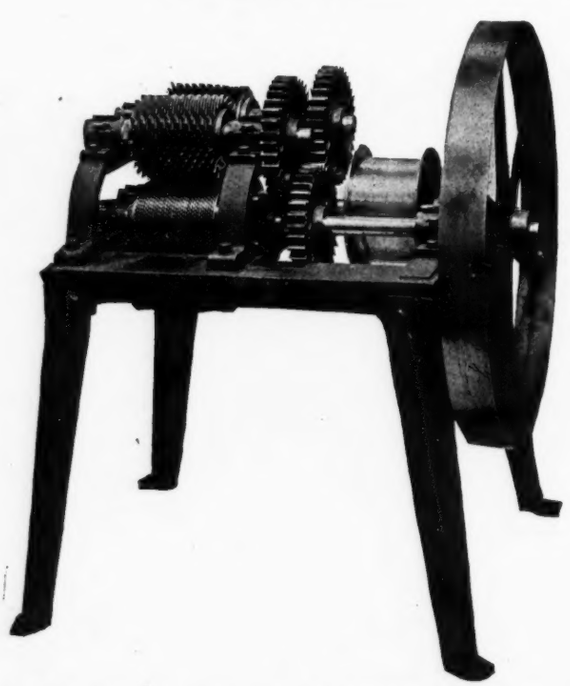

The large-tooth saws on the two upper spindles coarse grind the fruit which passes down to the fine saws on the two lower spindles; from there it falls into a tub placed under the machine to receive it. This machine is well braced and the workmanship is of the best; the gears are cut from the solid and the saws are all milled from solid blanks which gives a cutting edge to two sides of the tooth. The Hopper and discharge shoots are lined with white pine.

*THE JOHN R. MITCHELL COMPANY,*

Foot of Washington Street, BALTIMORE, MD.

much as they average from 65 to 70 per cent. red, it is easy to figure the red pack in the Bering Sea this year is not over 500,000 cases.

The regular Bering Sea pack of red salmon is 1,000,000 cases.

From present indications we will not be able to take care of any of our trade except those who have sent in orders subject to approval of price. Our principals, the Alaska Packers' Association, have instructed us to take no more business subject to approval of price, as they do not wish to make short deliveries. We think there will be a great disappointment when the deliveries of red salmon come along this year, as some of the packers are undoubtedly going to make very short deliveries. They cannot deliver what does not exist. There is still some spot red Alaska which can be bought at reasonable figures. The trade who do not take advantage of these offerings will have cause to regret it.

Yours very truly, THE J. K. ARMSBY CO.

In addition to the foregoing information, it is reported by wire that a heavy shortage exists in the pack of red Alaska salmon at the canneries of South-Eastern Alaska not covered by the Armsby statement.

**Heavy Buying.**—There has been heavy buying this week in contracts for future gallon apples and in spot apples, which are apparently being bought up to hold for future use. Salmon has been the subject of much speculative buying also, and red Alaska closes strong today at $1.25 Chicago in a large way. Spot gallon apples close at $3.10 for Michigan and $3.25 for New York stock. "WRANGLER."

## CROP CORRESPONDENCE.

### May Have An Average Pack.

ELWOOD, IND., August, 12, 1907.

THE TRADE: The crops in this section look pretty well at present, but it all depends on the fall what extent of crop yields there will be. If we have a late fall the crops will be very good and we will have about an average pack; but if we have an early fall the crops will not be so good and the pack will be small. Labor is very scarce, but we will have enough to run. The only article we pack is tomatoes. We contract for our crops, paying for them by the ton. Growers are demanding $7.00 per ton. The acreage in this section is about the same as last year. The yield per acre is steadily increasing, owing to the fact that farmers are using fertilizer and are more experienced in the work. The normal yield per acre is about 200 bushels. Yours respectfully, FRAZIER PACKING CO.

### The Fruit Is Scarce.

COVINGTON, IND., August 12, 1907.

THE TRADE: We have plenty of labor in this section, in fact, more than we can use. The prospects are for fair crops only. The vines are large and healthy, but the fruit is very scarce. The pack in this section will be about the same as last year. The acreage in this section has almost doubled in the last two years, owing to the fact that we have devoted most of our attention to that particular work. The yield per acre has been decreasing for the last three years, owing to the unfavorable weather conditions. The normal yield per acre is about 100 bushels, or 1,200 cans. We pack tomatoes and pumpkins. We contract for all our crops by the ton, at $7.00 for tomatoes.

Very respectfully yours, COVINGTON CANNING CO.

### Small Acreage Corn; Larger On Tomatoes.

CONTINENTAL, OHIO, August 12, 1907.

THE TRADE: The yield per acre in this section is steadily increasing. The normal yield is about 250 bushels, or 3,750 cans per acre. Growers are asking $6.66⅔ per ton for their crops. We pack tomatoes, corn and pumpkin. We grow some of our crops and contract for some. The acreage this year as compared to last year is about 75% on corn, and about 125% on tomatoes. The prospects for crop yields is pretty good for tomatoes, but corn is not so good. There will be a full pack of tomatoes, and about one-half pack of corn. Labor is plentiful and we can get all we need.

THE CONTINENTAL CANNING CO.

### About The Same As Last Year.

HOOPESTON, ILL., August 6, 1907.

THE TRADE: The only article we pack is corn. We contract for all our crops. The normal yield per acre is about 1,200 cans. The prospects are for a fair crop, and the pack will be about the same as last year. Labor is good, and we have enough to run.

Yours respectfully, HOOPESTON CANNING CO.

### Expect a Smaller Pack.

LEESBURG, N. J., August 15, 1907.

THE TRADE: The prospects for good crops in this section are very favorable, but they are about fifteen days late. Labor is a very serious problem with us; we haven't enough labor to run our factory to its full


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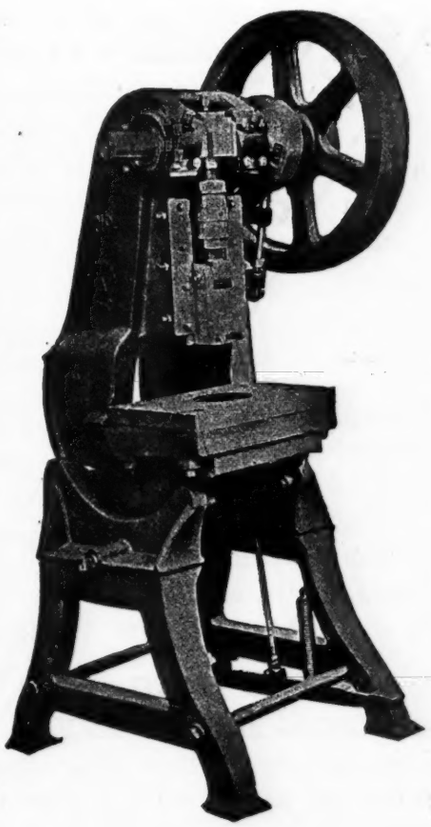

Stevenson & Co.,

601-607 S. Caroline Street,

Baltimore, Md.

capacity. From present appearances it looks as if the pack here will be very short. The acreage this year as compared to last year is somewhat less; the same in respect to the yield per acre. The only article we pack is tomatoes. We grow some of our crops and contract for some. Growers are asking $9.00 per ton for their crops.

Very respectfully yours, THE LEESBURG PACKING CO.

## Memorandum to Accompany Food-Inspection Decision on Dyes, Chemicals and Preservatives.

I. PROHIBITION OF PRESERVATIVES.

Section 7, of the Food and Drugs Act, June 30, 1906, provides that, for the purpose of the act, an article shall be deemed to be adulterated in the case of food if it contain any added poisonous or other deleterious ingredient which may render such article injurious to health. The decision states that it has been determined that no drug, chemical, or harmful or deleterious dye or preservative may be used in the preparation of food and food products. The board was influenced in framing this portion of the decision by the following considerations:

Among those substances added in greater or less amounts to food and food products for the purpose of coloring or of inhibiting bacterial action are those chemical substances which may be classed generally as dyes and preservatives. It is clearly the intent of the food and drugs act to inhibit the use of these substances as well as any others which are poisonous and deleterious to health. Whether or not dyes and preservatives are harmful is a matter which can only be determined by experimental evidence, and both classes have been subjected to investigation with the main idea of determining this point. Not only have investigations been conducted by many leading experts in this and other countries, but extended investigations have been instituted by the Department of Agriculture.

The classes of substances which have been investigated by the Department of Agriculture include essentially all of the well-known preservatives, including such types as boracic acid and borax, salicylic acid and its salts, benzoic acid and its salts, sulphurous acid and its salts and formaldehyde.

The evidence which has accumulated as the result of all these researches conducted in the Department of Agriculture, as well as the result obtained as the outcome of other researches, both in the United States and abroad, points so strongly to the poisonous properties of preservatives that their use as a class should, under the act, be inhibited in food and food products.

In order to obtain the views of eminent physiologists and hygienists, health officers and physicians in the United States as to the propriety of using preservatives in foods, a list of questions was sent out from the Department of Agriculture, to which a large number of replies were received. These questions and the replies have been tabulated as follows:

1. Are preservatives, other than the usual condimental preservatives, namely, sugar, salt, alcohol, vinegar, spices and wood smoke injurious to health?

| | |
|---|---|
| Affirmative | 218 |
| Negative | 33 |
| Total | 251 |

2. Does the introduction of any of the preservatives which you deem injurious to health render the foods injurious to health?

| | |
|---|---|
| Affirmative | 222 |
| Negative | 29 |
| Total | 251 |

3. If a substance added to food is injurious to health, does it become so when a certain quantity is present only, or is it so in any quantity whatever?

| | |
|---|---|
| Affirmative | 169 |
| Negative | 79 |
| Total | 248 |

4. If a substance is injurious to health, is there any special limit to the quantity which may be used which may be fixed by regulation or by law?

| | |
|---|---|
| Affirmative | 68 |
| Negative | 183 |
| Total | 251 |

5. If foods can be perfectly preserved without the addition of chemical preservatives, is their addition ever advisable?

| | |
|---|---|
| Affirmative | 12 |
| Negative | 247 |
| Total | 259 |

It can readily be seen from this tabulation that the opinions expressed point overwhelmingly to the fact that preservatives as a class are injurious to health, and hence their use is, under the act, inhibited.

(CONTINUED NEXT WEEK.)

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Corn Cookers, Silkers,
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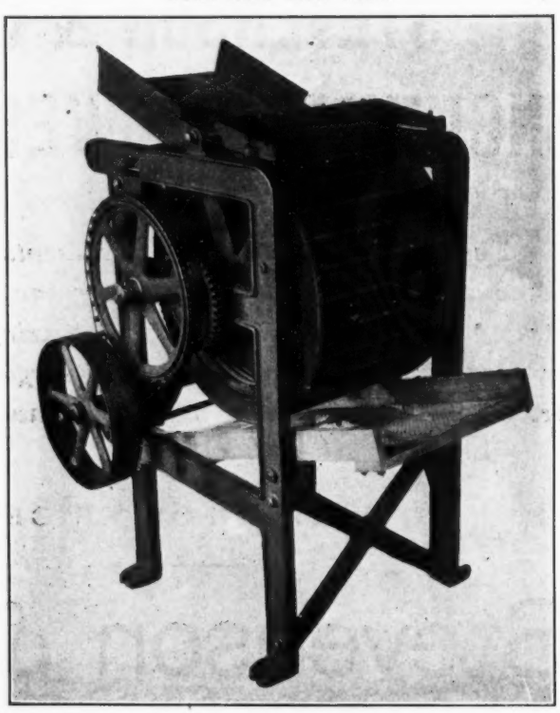

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## California's Development.

California is in the midst of its harvest season, and from all parts of the State The California Promotion Committee is receiving splendid reports of crops and price conditions, showing that the state is passing through an era of unexampled prosperity. With the exception of prunes, apricots and asparagus reports show that the output is exceptionally fine, with an Eastern demand that exceeds former records. Prices are very high, and even in crops which are short producers will have best results.

There is a dearth of labor in all agricultural districts, and thousands of people can find immediate employment at remunerative wages. Canneries and packing houses note great scarcity of help, notwithstanding a high wage that is being offered.

Railway building, both steam and electric, is progressing rapidly in many parts of the State, many lines promising operation during the coming month. Wide development of the interior is promised through this construction, and with a more intensive settlement through subdivision of large tracts into small farms, for which there is great demand.

Building operations in all parts of the State show great increase. In San Francisco conditions are rapidly improving, prices of building material having returned to about normal, and much outside capital coming in for investment. There is strong financial sentiment, as is indicated by increased bank deposits and increased bank clearings.

The following summary for July shows California conditions:

San Francisco building permits, $4,752.778; San Francisco building permits since the fire, $78,250,620; Los Angeles building permits, $1,245,174; San Diego building permits, $149,450; Oakland building permits, $373,085.50; San Francisco real estate sales, 620; value $1,650,000; San Francisco bank clearings, $176,470 396 11; San Francisco bank clearings, July, 1906, $160,631,793.87; San Francisco bank clearings, July, 1905, $148,405,121.81; Los Angeles bank clearings, $46,8e2,383; Oakland bank clearings, $10,262,054; San Jose bank clearings, $2,232,139.90; San Francisco Custom receipts, $803,085.96.

## Blueberry Canning.

A Bangor, Me., local paper has this to say regarding the canning of blueberries in that State: The Financial importance of the blueberry industry is very difficult to estimate, even at the present time. In Maine the canning of blueberries is largely in the hands of a few leading packers. The largest of these factories has a daily capacity of 700 bushels, and the average annual output is 8300 cases of two dozen cans each; representing 6250 bushels of fresh fruit. The average price per case for the canned fruit is $1.90, in other words, the value of the annual product of this one factory is not far from $15,000.

The number of hands employed in the various factories would aggregage about one hundred, but including the pickers there are from 1000 to 2000 men, women and children employed in the blueberry industry during canning season. About $30,000 is distributed among the pickers each year.

## A Mutual Insurance Company of Canners.

In accordance with the expressed wish of the Canners Convention, held at Buffalo last winter, the Executive Committee of the National Canners Association has had under consideration the question of mutual fire insurance for canners. On account of the multiplicity of insurance laws, almost every State having a different one, it was hard to agree upon a plan which would work in harmony with existing legislation.

The Executive Committee appointed a special insurance committee to take the subject up in detail, and the result of its work was presented to the general meeting of the Executive Committee held in Chicago in May. The special committee recommended a plan which had been already organized by Mr. Lansing B. Warner, of Chicago, Ill. This plan had at that time the indorsement of many of the larger canners of Illinois and the neighboring States, and the committee looked carefully into the same with a view of seeing whether or not it was the best that could be devised. The legal side of the question was also carefully examined, especially in regard to the enforcibility of the contract.

This investigation, covering a period of two months, has been very thorough, and in the opinion of the Executive Committee of the National Canners Association the plan will meet the needs of the canning industry better than any other proposed plan of fire insurance, and it was unanimously decided to indorse the same and recommend it to canners throughout the country.

It will give fire insurance at actual cost and is to be run exclusively in the interests of canners who have been very much discriminated against both by stock and mutual companies. From experience tables it is probable that insurance will not cost the canners any more than one-half of the usual rate. The primary principle contemplates insurance at cost; all surplus to be returned to the participants at the end of a given period.

The Advisory Committee, under whose direction and supervision the business will be carried on, has been named as follows: Messrs. George G. Bailey, Rome, N. Y.; Charles S. Crary, Hoopeston, Ill.; William R. Roach, Hart, Mich.; Frank Van Camp, Indianapolis, Ind., and L. J. Risser, Onarga, Ill.


# LOTS OF CANNERS SAY

That they would not try to use a Labeler without a Knapp Boxer. They are right too, for the Boxer saves from one to two persons.

The New Knapp Labeler has a new pasting device, with all the features of the regular Machine, and will do more and better work than any Labeler yet produced.

It is also made adjustable for 2, 2½, and 3 pound cans. It is automatic, simple in construction, always ready for instant use.

Uses REX RUSTLESS PASTE which prevents staining of labels.

Our new pasting device can be placed on any Knapp Labeler.

With this invention any kind of paste or cement may be used.

The Knapp Cap Labeler for labeling the ends of cans is a wonder. We make other kinds. Price according to capacity required.

We lease or sell outright and make exchange deals.

Ask us.

## THE FRED H. KNAPP CO.,

324 WASHINGTON BLVD., - - - CHICAGO.

# Jobbers' Views

**Conditions as Observed by Leading Grocer Journals of Various Sections and Their Comments.**

### New York.

We are getting beyond the What will the harvest be? "center" and business is being done upon a more assured basis. Tomatoes are selling at lower prices as the crop season opens out more promising. New standard tomatoes are expected to be in market within a few days. Spot tomatoes have had quite a number of inquiries at 92½c. per dozen for No. 3s. Peas are facing an almost certain shortage in several varieties. The advices from some parts of the West and portions of this State are discouraging. Spot peas here are pretty well cleaned up, so far as Southern packing is concerned. Corn is growing less abundant and values show firmness. Packers of corn are not seeking orders for future delivery, except at what buyers regard as extreme prices. Fruits are ruling in sellers' favor, the present and prospective supply being limited. The Chicago jobbing trade are reported as eager buyers of California fruits of low quality, intending to fill the vacuum in Eastern fruits with these cheap goods. Berries are unusually scarce and high. Salmon is higher, the demand having quickened and the supply being limited aud under good control. Red Alaska is wanted in small lots at $1.17½, but these bids are refused and $1.20 demanded. The outlook for the Alaska pack is growing darker. Domestic sardines are firm; demand fair.—*Merchants' Review.*

### Philadelphia.

. Spot tomatoes are undeniably weak, due to the general reports of large pack. Old goods can be bought around 85c. f. o b. Baltimore or factory, and new-pack goods for immediate shipment are quoted at 87½c. f. o. b. Future tomatoes are quoted around 85c. f. o. b. The demand for tomatoes is light and the trade are waiting for the lower prices which they seem to think are sure to come. The undertone, both spot and future, is unquestionably soft. Corn is quiet, but the market seems to be in generally good condition. The pack of shoepeg is likely to be small, and the acreage in all lines has been greatly reduced this year Prices show no change in any line. Peas are strong. There are almost no old peas about. The new pack is now being delivered and shows great unevenness as to grade. Small sizes are plenty, but large sizes scarce. No sales of peaches at the high opening prices have as yet been made, so far as can be learned. The season is late, and pack prospects slim. Apples are unchanged. The demand is slow. The generl California line hows no change. Most staple lines have withdrawn. The line of small Baltimore canned goods is unchanged and in light demand.—*Grocery World.*

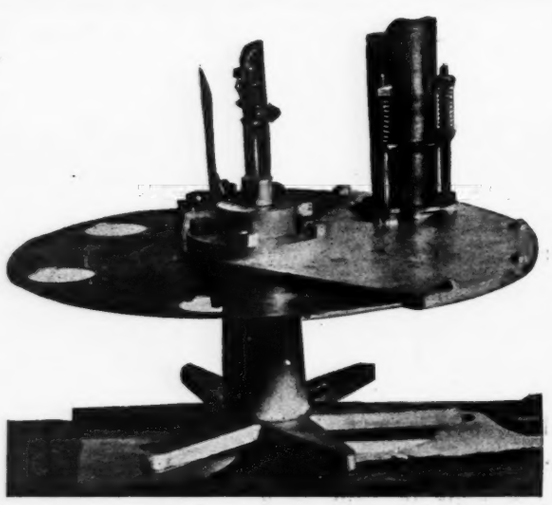
### Chicago.

The market on canned tomatoes holds steady, while there is a firm feeling and upward tendency on canned corn, both spot and 1907 packing. Reports received in Chicago are not so favorable for the sweet-corn crop and the belief is gaining ground here that the pack this season will be somewhat less than last year's pack. Conditions indicate a good-sized tomato pack, but it is conceded that demand will be sufficient to take care of an enormous quantity of canned tomatoes. Canned peas are firm, and by all calculations ought to be firmer before they go lower, of which there seems no prospect whatever at this time. Baltimore canners have announced opening prices on new crop peaches at considerable advances over last year's opening figures. Referring again to peas, a great many canners in the East and West who sold on contract for futures will make short deliveries. All varieties of canned fruits are in scant supply at very firm prices. Reports on the Alaska salmon pack are less encouraging than first advices following the opening of the season. There are also discouraging reports on the Columbia River pack, and short deliveries are looked for. The market is very firm on both domestic and imported sardines. Prices have an upward tendency. There is also a very firm market on canned lobster and oysters, with supplies limited.—*Grocers' Criterion.*

### St. Louis.

Tomatoes are moving fairly well, considering there is fresh stuff to be had and that the new pack is knocking on the doors and will soon be in the warehouses. The market is practically bare of old-packed goods and the present easier market seems well to take advantage of. Peas are coming in and the quality is better than was expected by earlier samples. The pack promises to be large enough to meet the demand, despite predictions to the contrary, and those who have bought futures stand a pretty good chance to get all they contracted for. Corn is steadily gaining strength, and as compared with a year ago at this time is one of the firmest on the list. Steadily, without much noise, the surplus which has been worrying both packers and jobbers for the past two years has been absorbed, and the demand has largely increased. Very cheap goods are practically off the market, and


## LITTLE GEM CAP PLACER



Never misses placing a cap, and never makes doubles. Feeds solder hemmed caps to any size cans. Will work with any continuous capper. Simple—easily operated, nothing to get out of order. Cheap in price. . . . . .

*MANUFACTURED BY*

**COOPER & OWENS,**

**LEBANON, - OHIO.**

## KRAUT CUTTERS

*NEW PATTERN GERMAN DESIGN*

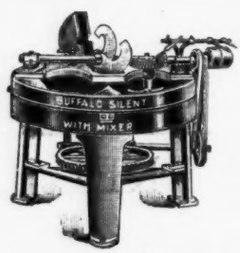
*TESTED and proved a wonderful success.*

*Superior to anything ever put on the market.*

*Write for Particulars.*

***CORE CUTTER.***

***This machine saves 15 to 20 per cent. of your Cabbage. Kraut with the core in it, has a better flavor, equal to the imported Kraut already used by most all the prominent Kraut Manufacturers.***




***Vegetable Cutter for Indian Relish. Picalilli, Mince Meat, Etc.***

**JOHN E. SMITH'S SONS CO,**

**BUFFALO, N. Y.**

# "ANCHOR BRAND" SOLDERING FLUX

ANCHOR BRAND

Manufactured by

GARDEN CITY LABORATORY, INC.

N. B.—No muriatic (hydrochloric) acid is used in making "Anchor" Flux.

Quality
Efficiency
Purity

**NON-ACID** **NON-ACID**

WONDERFULLY EFFECTIVE IN PREVENTING LEAKS

**NO CANS NOR CONTENTS DISCOLORED.** Sold in barrels and half-barrels, or in kegs of 10 gallons.

WRITE FOR PRICES AND INFORMATION.

**United Zinc and Chemical Co., Sole Distributors**

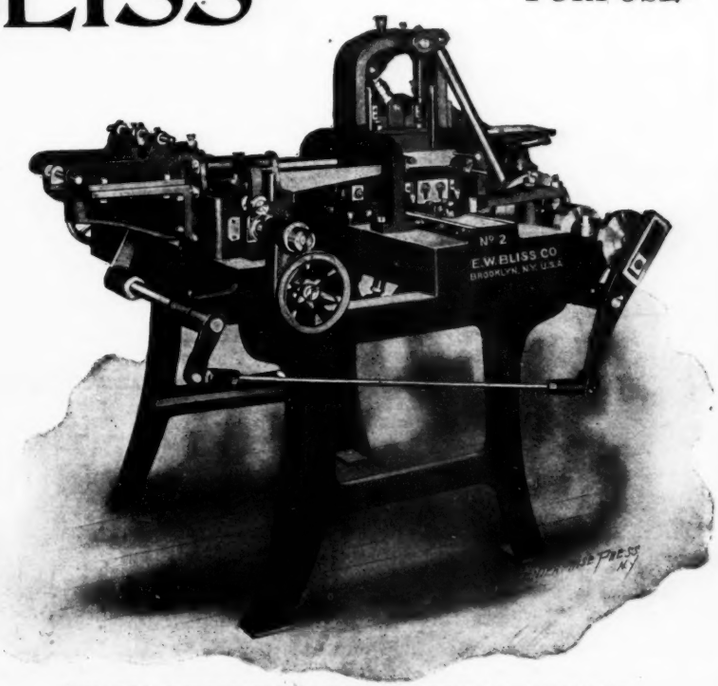
**TELEPHONE, CANAL 1156** **4134 So. Halsted St., CHICAGO**

*"PRESSES FOR EVERY PURPOSE"*

# "BLISS"

*"PRESSES FOR EVERY PURPOSE"*

The machine illustrated is built to automatically make with great accuracy and rapidity, round tin can bodies, also oval, oblong and square bodies when seam is not too near corner. The approximate output of this machine for a 10 hour day is 30,000 bodies, although some users have produced as many as 35,000 in 10 hours. These machines are built in 3 sizes. If you are interested we would be pleased to give any further particulars you may desire.




"BLISS" AUTOMATIC CAN BODY FORMING MACHINE.

# E. W. BLISS CO.

**25 Adams St. BROOKLYN, N. Y.**

CHICAGO AGENTS.—The Stiles-Morse Co., 138 Jackson Boulevard, Chicago, Ill.

from now on it looks as though this staple would be a good purchase. No. 3 sizes of hominy, pumpkins and kraut are in good demand and getting scarce in jobbers' hands. All canned fruits are especially strong, the gallon sizes both peaches and apples leading the list. Prospects are dreary for a heavy crop of both apples and peaches this year, and retailers should carefully look after these goods or they are likely to be caught napping. The first car of California peaches came in during the week, fully a month ahead of previous years, and the fortunate receiver found a ready market for all he was willing to sell to both jobbers and to the retail trade.—*The Interstate Grocer.*

### London, England.

Salmon.—The market is unchanged, both for British Columbia and Alaska. It is believed that stocks in retailers' hands are small, and that after the holidays a much more active demand will prevail. The cable advices from British Columbia as to the fishing are unsatisfactory. The run on the Fraser has only just begun and is, therefore, about a fortnight late, and extremely little has been packed so far. Indications point to the pack being even smaller than the small pack due this year. The pack on the Skeena is behind last year, while the run on Rivers Inlet is moderate. Lobsters remain very firm. Latest advices from the other side state that the fishing is a little better, but the packers in the different fishing grounds are still behind their contracts. Sardines.—There is a moderate business doing, and with supplies getting very short, the market maintains a firm tone. There are no better reports to hand of the fishing in France and Portugal, and the few fish that are being caught on the last-named coasts are very large. Recent arrivals include the Lisbon with 3,503 cases, the Iberia with 2,077 cases and the Eldorado to Hull with 647 cases. Fruits.—The prices for the new season's fruit, which have been issued this week, are very high, with the result that the market on the spot is firmer and prices have advanced. Pines are in good demand at advancing rates. The Prometheus has brought 1,817 cases and the Kamakura Maru 2,694 cases pines.

### Liverpool, England.

Salmon.—There has been a decided improvement in the orders from the country during this last week, and there are clear indications of a large consumptive demand. Best salmon in tall tins has advanced quite 6d. to 9d. per case. Flats have sympathetically increased in value and half-pound flats and half-pound talls are in good request. Alaska is, if anything, firmer. Lobsters quiet, with very high prices now ruling. Sardines.—Not much to report in this item because of the scarcity of arrivals. Fruits particularly active. The 1907 pack prices have been issued and are, as we have for some little time anticipated, quite 1s. and 2s. per dozen above spot quotations. Pineapples.—In consequence of the strong demand, prices are firming up, and there is every indication that before long prices will be much higher. It would be well for buyers to give this article their earnest consideration and fill their requirements for some considerable time to come, as we have it on very good authority that there are some new elements at work, the result of which will be that this business will stand in the near future on an entirely new basis to what it has done previously and that prices now ruling will soon be a thing of the past. Tomatoes steady. Meats.—These continue to advance, and two-thirds of the packers have announced substantial increases in price.—*Grocers' Gazette.*

## CANNING ITEMS

### GENERAL.

Waterville, N. Y.—The Waterville canning factory has finished the canning of the early crop of peas, and this week started in to harvest the late crop which has come along finely and promises good returns.

It is reported from New York State packing points that the shortage in peas will be confined to the standard grades, as the better facilities for handling the crop and system of inspection in the field insures a higher grade of peas in the deliveries from farmers.

### INCORPORATED.

Washburn, Mo.—Washburn Canning Co., incorporated, capital $2,400. Incorporators: W. L. Black, Robert Harrison, W. C. Gates and others.

POSITION WANTED—As Manager or Foreman of Wholesale Grocery Manufacturing Department, pickle or preserve house; thoroughly up-to-date in everything relating to same, including ammonia, blueing, baking powder, cleaned currants, carbonated beverages, catsup, soda fountain supplies, druggists' sundries, extracts, all branches of pickle and preserve business, powdered sugar, self-raising flours, table syrups and sauces. Strictly temperate good testimonials. Address, EXPERT, % The Trade.

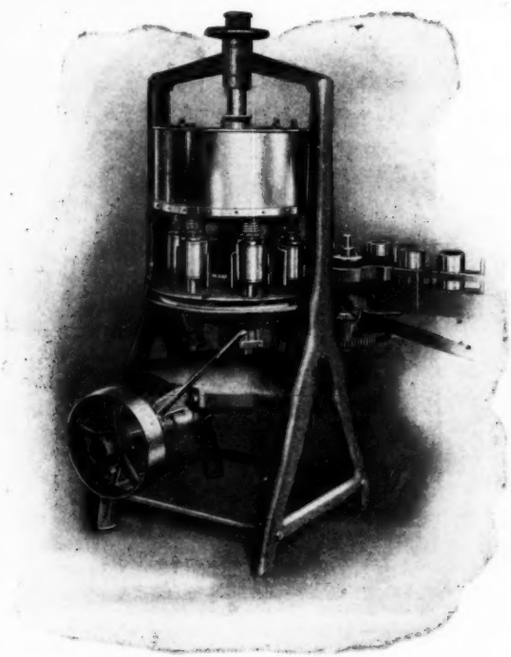
*Points for Particular Packers*

Well made Cans of heavy tinplate which will not collapse under a heavy process, are what most Packers of Canned Goods insist on. Send for Sample of our Packers Cans. We are making especially attractive prices for immediate shipment. Having both rail and water facilities for shipping we can handle the largest contracts with expedition. We also manufacture a general line of Friction Top and Wax Top Cans; also Cans for Baking Powder, Coffee, Paint, Confectionery, Etc.

SOUTHERN CAN COMPANY,
BALTIMORE.

ONE OF THE MOST COMPLETE INDEPENDENT PLANTS.

IN WRITING ADVERTISERS, KINDLY MENTION THE TRADE.



## THE SPRAGUE UNIVERSAL LIQUID FILLER and SYRUPING MACHINE.

For filling or finishing off Cans or Glass Jars of ANY SIZE WITH ANY LIQUID.

Works in automatic line with our Continuous Exhauster and Capping Machines. CONTINUOUS, TRAYLESS, and ENTIRELY AUTOMATIC. This machine fills the can or jar with liquid up to any desired height. IT FILLS TO A DEAD LINE wherever set. ABSOLUTELY NO WASTE. It is a simple, thoroughly well built, substantial machine which does not get out of order.

***Changes in height of fill or in size of can are quickly made. Works equally well on Studhole Cans, Open top Sanitary Style Cans, or Jars.***

Can be used on any liquid or semi-liquid substance which will flow freely—such as

BRINE, SYRUP, LIGHT SOUPS or
SAUCE, MILK, VARNISH, ETC.

As a finishing off machine for Fruit and Vegetable Packers it has no equal and promptly saves its cost.

***CAPACITY on Gallon Cans 20,000 10 hours, on smaller sizes 40,000. Gives perfect satisfaction at any capacity up to the above. Apply for further particulars, stating nature of work and size of can and opening most used.***

# SPRAGUE CANNING MACHINERY CO.

*FACTORY*
*HOOPESTON, ILLINOIS.*

*SALES OFFICE*
*42 RIVER ST., CHICAGO, ILL.*

*DANIEL G. TRENCH & CO., General Agents.*

# ...BARGAINS...

1 Crosby Lock Seamer, equipped for No. 2 and No. 3 standard cans.
1 Crosby Header for No. 2 standard cans.
1 Crosby Rotary Crimper for No. 2 and No. 3 cans.
1 Crosby Rotary Crimper for No. 2 and Gallon cans.
1 Utica Industrial Co. Header for No. 2 and No. 3 cans.
1 Utica Industrial Co. Header for No. 2 and Jersey No. 3 cans.
2 McDonald Testers for sizes up to gallons
1 Ayars Automatic Tester for No. 2 and No. 3 cans.
1 Bliss No. 3 Press for gangs of dies.
1 Rotary Resin Pulverizer.
1 Fay & Scott End Soldering Machine.
3 Sprague Corn Cutters, 1893 model.
3 M. S. Corn Silkers.
2 Conant double filler corn Cookers.
1 Burnham double filler corn Cooker.
2 Huntley No. 6 Pea Graders.
1 Stevens foot power Tomato Filler.
1 Lockwood Carburetor.
1 4 H. P. Upright Engine.
1 12 H. P. Horizontal Engine.
1000 reams 10x14 Tissue Wrappers.
350 reams 12x16 Tissue Wrappers.
2 Knapp No. 2 Labeling Machines
1 Model M. Sprague Corn Cutter.
1 Single Burnham Corn Cooker.
2 Huntley Monitor Bean Graders.
2 Monitor Bean Cutters.

**ALL OF ABOVE IN FIRST CLASS CONDITION**

**PRICES AND TERMS ON APPLICAT ON**

## S. F. SHERMAN,
## Utica, N. Y.

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**CANTON BOX COMPANY,**
**2501 to 2515 Boston St.,**
**BALTIMORE, MD.**

## Packing Boxes.

Made up or in Shooks. Cargo or Carload.

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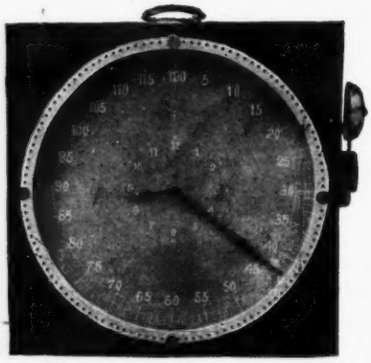
# "TIME IS MONEY."



Did that saying originate with Process Kettles? It ought to have, for your money depends on the TIME given the goods. I have devised a clock, which is absolutely accurate, and will take care of all your process kettles, whether ***open*** or ***closed,*** and never makes a mistake. It is called

***THE***

## *Electric Alarm Processing Clock*

The centre of the dial registers hours; and 60 or 120 minutes are registered on the outer edge. By setting one of the pegs, bearing the number of the kettle, the required amount of time ahead of the hand an electric alarm will be started when the bath is finished and ring for one minute. 25 kettles can be taken care of by the one clock.

***Tells Time of Day and Time of Process.***

Made in two sizes—60 minutes and 120 minutes. Complete with 12 pegs. All clocks guaranteed.

## *Robert A. Hutchinson,*

***Please order early.*** ***SALEM, N. J.***

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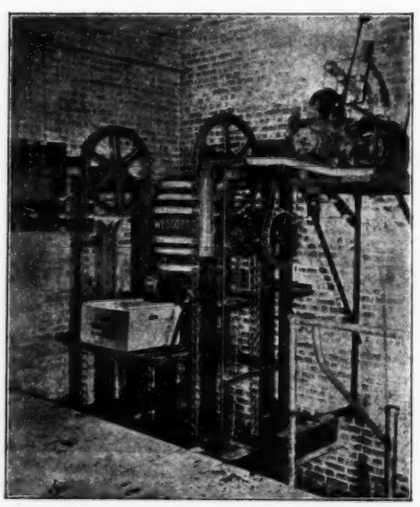
## *Let "Wescott" Solve Your Labor Question.*



***Continuous automatic Tray Elevator for handling crates of cans from receiving platform to can storage room. Also used for handling shooks, cases, seeds and barrels in warehouse and factory.***

***We design and manufacture Elevating and Conveying Equipments for handling all kinds of material. Including overhead tram-rail system for cooling tanks, etc.***

## *Geo. F. Wescott Co.*

***BUFFALO, - - - N. Y.***

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### *and Those who Sell Them*

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German American Chemical Works. Baltimore.
L. Sonneborn Sons.

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Clark Novelty Co., Rocheater
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German American Chemical Works. Baltimore.
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Clark Novelty Co., Rochester.
Geo. F. Wescott Co. Buffalo, N. Y.
Sprague Canning Machinery Co., Chicago.
Henry R. Stickney, Portland.

**CAN STRAIGHTENERS.**
Sprague Canning Machinery Co., Chicago.

**CAN TONGS.**
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M. E. Howard, Indianapolis, Ind.
Max Ams Machine Co., Mt. Vernon, N. Y.
L. & J. A. Steward, Rutland, Vt.
Sprague Canning Machinery Co., Chicago.

**CAPPING MACHINES, Hand.**
Ayars Machine Co., Salem, N. J.
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Sinclair Scott Co., Baltimore.
Slaysman & Co., Baltimore.
Sprague Canning Machinery Co., Chicago.
Stevenson & Co., Baltimore.
H. R. Stickney, Portland.
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Clark Novelty Co., Rochester.
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See Canners' Supplies.

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**KEROSENE OIL SYSTEMS.**

Clark Novelty Co., Rochester.
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North American Smelting Works, Philadelphia.
A. Schultz & Co., Baltimore.

**METALS, Perforated.**

Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

**MIXERS, Corn, Mincemeat, etc.**

H. Cottingham, Baltimore.
Sprague Canning Machinery Co.. Chicago.
The John E. Smith Sons' Co., Buffalo, N. Y.

**MURIATIC ACID.**

German American Chemical Works, Baltimore.
L. Sonneborn Sons.

**OYSTER CARS**

Edw. Renneburg & Son, Baltimore.
Geo. W. Zastrow, Baltimore.

**OYSTER MEASURERS.**

Edw. Renneburg & Son, Baltimore.
Geo. W. Zastrow, Baltimore.

**OYSTER STEAM BOXES.**

Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

**OVERHEAD TRACKING.**

Bethlehem Foundry & Machine Co., South Bethlehem, Pa.
Sprague Canning Machinery Co., Chicago.

**PACKING, Asbestos.**

See Canners' Supplies.

**PAILS, TUBS, BOWLS AND PANS.**

See Canners' Supplies.

**PARING KNIVES.**

See Canners' Supplies.

**PARING MACHINES, Apple, Etc.**

Sinclair Scott Co., Baltimore.

**PASTE.**

Burt Machine Co., Baltimore.
Fred. H. Knapp Co. Chicago.

**PAY CHECKS.**

See Canners' Supplies.

**PEA BLANCHINING BASKETS.**

See Canners' Supplies.

**PEA BLANCHERS.**

Huntley Mfg. Co., Silver Creek, N. Y.

**PEA CLEANERS.**

S. Howes & Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
Geo. F. Wescott Co. Buffalo, N. Y.

**PEA FILLERS.**

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

**PEA SEPARATORS or GRADERS.**

H. Cottingham Baltimore.
S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
E. Renneburg & Sons, Baltimore.
Sinclair Scott Co., Baltimore.

**PEACH PITTER.**

Judge Machine Co. Baltimore.
Mapes Machine Co. South Haven, Mich.

**PEELING MACHINES.**

Judge Machine Co. Baltimore-San Francisco.

**PIG LEAD AND TIN.**

S. Johansen & Co., Baltimore.
E. M. Lang & Co., Portland.
A. Schultz & Co., Baltimore.

**PRESSES, DIES, ETC.**

E. W. Bliss Co., Brooklyn, N. Y.
John R. Mitchell Co., Baltimore.
Slaysman & Co., Baltimore.
Stevenson & Co., Baltimore.
Stiles-Morse Co., Chicago, Ill.

**PINEAPPLE MACHINERY.**

H. Cottingham, Baltimore.
E. J. Lewis, Middleport, N. Y.
The John R. Mitchell Co., Baltimore.
Sinclair Scott Co. Baltimore.
Stevenson & Co., Baltimore.
Geo. W. Zastrow, Baltimore.

**PROCESS KETTLES.**

See Kettles, process.

**PROCESS KETTLE ALARM.**

Robt. A. Hutchinson, Salem, N. J.

**PULP MACHINES.**

S. Howes & Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

**RETORTS.**

See Kettles, process.

**REVOLVING SCREENS.**

H. Cottingham, Baltimore.
Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.

**SANITARY CANS.**

American Can Co., New York-Baltimore-Chicago.
Sanitary Can Co., Fairport, N. Y.
Indianapolis-Bridgeton
L. & J. A. Steward, Rutland, Vt.

**Sanitary Can Making Machinery.**

Max Ams Machine Co., Mt. Vernon, N. Y.
L. & J. A. Steward, Rutland, Vt.

**SCRAP TIN.**

Ammidon & Co., Baltimore.

**SIEVES AND SCREENS.**

S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

**Scalders, Tomato, Etc.**

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
Judge Machine Co. Baltimore-San Francisco.
Morral Bros., Morral, O
Edw. Renneburg & Son, Baltimore.
Sprague Canning Machinery Co., Chicago.

**SOLDER.**

E. M. Lang & Co., Portland.
North American Smelting Works, Philadelphia.
A. Schultz & Co., Baltimore.

**SOLDERING FLUX.**

Garden City Laboratory, Chicago.
The Grasselli Chemical Co., Cleveland.
German American Chemical Works. Baltimore.
L. Sonneborn Sons.
Geo. E. Lockwood, Philadelphia.
Marlou Chemical Co. Jersey City.

**Solder Applied Caps and Machines.**

A. Schultz & Co., Baltimore.

**Solder Hemmed Caps.**

American Can Co., New York, Chicago, Baltimore, San Francisco.
Continental Can Co., Syracuse, Chicago.
E. M. Lang Co. Portland, Me.

**SOLDERING FURNACES.**

J. S. Hull Mfg. Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

**SPIRAL CONVEYORS.**

Jeffrey Mfg. Co., Columbus, O.

**STEAM COILS.**

Edw. Renneburg & Sons, Baltimore.
Sprague Canning Machinery Co., Chicago.
Geo. W. Zastrow, Baltimore.

**STEELS, Capping.**

See Capping Steels.

**STENCILS.**

See Canners' Supplies.

**STRING BEAN MACHINERY.**

H. Cottingham Baltimore.
S. Howes Co., Silver Creek, N. Y.
Huntley Mfg. Co., Silver Creek, N. Y.
E. J. Lewis, Middleport, N. Y.

**SYRUPING MACHINES.**

Ayars Machine Co., Salem, N. J.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

**TANKS, Iron.**

See Kettles, process.

**TICKET PUNCHES.**

See Canners' Supplies.

**TIME CHECKS.**

See Canners' Supplies.

**TIN PLATE.**

Pope Tin Plate Co., Pittsburg, Pa.

**TOMATO FILLING MACHINES.**

Ayars Machine Co., Salem, N. J.
H. Cottingham, Baltimore.
Sinclair Scott Co., Baltimore.
Sprague Canning Machinery Co., Chicago.

**TO BUY OR SELL MACHINERY, ETC.**

For Sale ad in The Trade. Baltimore.

**TOPPING AND WIPING MACHINES.**

Ayars Machine Co., Salem, N. J
Sinclair Scott Co., Baltimore
Sprague Canning Machine Co., Chicago.

**TRUCKS.**

See Factory Trucks.

**TUBS, PAILS AND PANS.**

See Canners' Supplies.

**VEGETABLE CUTTERS.**

The John E. Smith Sons' Co., Buffalo.

**WIPERS, Can.**

Morral Bros., Morral, O.
Sprague Canning Machinery Co., Chicago.
Ayars Machine Co., Salem, N. J.

**WIRE BASKETS.**

See Canners' Supplies.

**WIRE CLOTH, Canners.**

See Pea Separators and Graders.

**WRAPPING MACHINES.**

Burt Machine Co., Baltimore.

**ZINC, Perforated.**

See Canners' Supplies.

# BALTIMORE CANNED GOODS MARKET.

REPORTED BY BROKERS.

F. O. B. Baltimore. Country Goods, F. O. B. Cannery.

UNLABELED GOODS ABOUT 2½c. LESS.

## APPLES.

| | Cash. | Regular. |
|---|---|---|
| Standard 2s | $ ..... | 50 ..... |
| " 3s | ..... | 60 62½ |
| " Gallons | ..... | 1 90 2 00 |

## BAKED BEANS.

| | | |
|---|---|---|
| Lunch 1s | $ ..... | 31 35 |
| " 2s | ..... | 40 45 |
| Tall 2s | ..... | 40 45 |
| " 3s | ..... | 55 75 |

## BEANS.

| | | |
|---|---|---|
| Green String 2s | $ ..... | 47½ 50 |
| " " 3s | ..... | 65 70 |
| " " Gallons | ..... | 1 95 2 00 |
| White Wax 2s | ..... | 42½ 45 |
| " " 3s | ..... | 65 70 |
| " " Gallons | ..... | 1 75 1 80 |
| Refugee 2s | ..... | 65 70 |
| " Extras, 2s | ..... | 1 25 1 40 |
| Green Lima 2s | ..... | ..... 90 |
| " " small 2s | ..... | ..... ..... |

## BERRIES.

T. G. CRANWELL & CO., Brokers, Baltimore.

| | | |
|---|---|---|
| No. 2 Standard Strawberries | $ ..... | 1 15 ..... |
| " Extra Fancy Preserved Strawberries. | ..... | 1 60 1 75 |
| No. 1 Ex. Pres. Strawberries | ..... | ..... 95 |
| " 2 Standard Raspberries | ..... | ..... ..... |
| " Ex. Pres. Red Raspberries | ..... | ..... ..... |
| " Standard Blackberries | ..... | 80 ..... |
| " 3 " " | ..... | 1 10 ..... |
| " 2 Extra Blackberries | ..... | 1 25 ..... |
| " " Fancy " | ..... | ..... ..... |
| " Standard Gooseberries | ..... | 1 00 ..... |
| " " Blueberries | ..... | ..... ..... |

T. J. MEEHAN & CO., Brokers, Baltimore.

| | | |
|---|---|---|
| Blackberries, 2s | $ ..... | 80 85 |
| " " Pres | ..... | 1 25 1 25 |
| Blueberries, 2s | ..... | 1 00 1 05 |
| Strawberries, 2s | ..... | 1 20 1 25 |
| " Preserved 1s | ..... | 1 00 1 05 |
| " " 2s | ..... | 1 65 1 75 |
| " Gallons | ..... | 5 50 6 00 |
| Gooseberries, 2s | ..... | ..... 1 00 |
| Raspberries, Red 2s | ..... | ..... ..... |
| " " " Preserved | ..... | ..... ..... |
| " Black 2s | ..... | ..... ..... |
| " " " Preserved | ..... | ..... ..... |

## CHERRIES.

| | | |
|---|---|---|
| Red 2s | $ ..... | ..... ..... |
| White 2s | ..... | ..... ..... |
| Extra White | ..... | ..... ..... |

## CORN.

T. J. MEEHAN & CO., Brokers, Baltimore.

| | | |
|---|---|---|
| No. 2 Full Standard, Shoepeg | $ ..... | 70 75 |
| " New York or Maine Style | ..... | 60 65 |
| " Seconds, Soaked | ..... | ..... ..... |
| " Standard, Evergreen | ..... | 62½ 65 |

T. G. CRANWELL & CO., Brokers, Baltimore.

| | | |
|---|---|---|
| No. 2 Standard Sugar Corn, Harford Co. | $ ..... | 65 ..... |
| " " " Dry Packed | ..... | 60 ..... |
| " Ex. Sugar Corn, fine qual., dry pk'd. | ..... | 75 ..... |

H. H. TAYLOR & SON, Brokers, Baltimore.

| | | |
|---|---|---|
| No. 2 Full Standard, Moist | $ ..... | 70 75 |
| " New York or Maine Style Dry Pack | ..... | ..... 65 |
| " Seconds " " " | ..... | ..... 60 |

E. C. SHRINER & Co., Brokers, Baltimore.

| | | |
|---|---|---|
| 2s Stowell's Evergreen Corn Standard | $ ..... | 62½ 65 |
| 2s Standard Shoe Peg Corn | ..... | ..... 65 |
| 2s Extra Standard Corn, Maine Style | ..... | ..... 60 |

## CORN AND TOMATOES.

| | | |
|---|---|---|
| No. 2 | $ ..... | ..... ..... |
| No. 3 | ..... | ..... ..... |

## OKRA.

| | | |
|---|---|---|
| Standard 2s | $ ..... | ..... ..... |
| " 3s | ..... | ..... ..... |

## OKRA AND TOMATOES.

| | | |
|---|---|---|
| No. 2 | $ ..... | ..... ..... |
| No. 3 | ..... | ..... ..... |

## OYSTERS.

| | Cash. | Regular. |
|---|---|---|
| E. C. SHRINER & CO., Brokers, Baltimore. | | |
| 1s Lunch, Selects, Oval Cans | $ ..... | ..... 1 15 |
| 1s, 6 Ounce Selects | ..... | ..... ..... |
| 2s, 12 " " | ..... | ..... ..... |
| 1s, 4 Ounce | $ ..... | ..... 95 |
| 2s, 8 " | ..... | ..... ..... |
| 1s, 5 " | ..... | 97½ 1 00 |
| 2s, 10 " | ..... | ..... 1 95 |
| 1s, Light Weight | ..... | ..... ..... |
| T. G. CRANWELL & CO., Brokers, Baltimore. | | |
| No. 1 Extra Lunch | $ ..... | 1 25 ..... |
| " 2 " | ..... | ..... ..... |
| 5 oz. No. 1 Standards | ..... | ..... 1 00 |
| 10 " " | ..... | ..... ..... |
| 5 oz. Standards, tall cans | ..... | 1 00 ..... |
| 10 " " " | ..... | ..... ..... |
| 4 oz. No. 1 Cove | ..... | 95 ..... |
| 8 " 2 " | ..... | ..... ..... |
| No. 1 Light Weights | ..... | ..... ..... |
| " 2 " " | ..... | ..... ..... |

## PEARS.

| | | |
|---|---|---|
| Standard 2s | $ 85 | ..... ..... |
| " 3s | 1 30 | ..... ..... |
| Extra Standard 2s | ..... | ..... ..... |
| " " 3s | ..... | ..... ..... |

## PEACHES.

H. H. TAYLOR & SON, Brokers, Baltimore.

| | | |
|---|---|---|
| No. 3 Standard, Yellow | $ ..... | ..... ..... |
| " Seconds, " | ..... | ..... ..... |
| " Pie Unpeeled | ..... | ..... ..... |

T. J. MEEHAN & CO., Brokers, Baltimore.

| | | |
|---|---|---|
| No. 3 Extra Standard Yellow Peaches | $ ..... | ..... ..... |
| No. 3 " Selected " " | ..... | ..... ..... |
| No. 3 Standard, Yellow, Balto. packed | ..... | ..... ..... |
| " Seconds, Yellow | ..... | ..... ..... |
| " " White | ..... | ..... ..... |
| No. 2 " Peaches | ..... | ..... ..... |
| No. 2 Standard, Yellow | ..... | ..... ..... |
| " " White | ..... | ..... ..... |
| Gallons, Pie | ..... | ..... ..... |
| No. 3 Pie | ..... | ..... ..... |

T. G. CRANWELL & CO., Brokers, Baltimore.

| | | |
|---|---|---|
| No. 3 Pies, Unpeeled | $ ..... | ..... ..... |
| " " Peeled | ..... | ..... ..... |
| Gallon Pies, Unpeeled | ..... | ..... ..... |
| " " Peeled | ..... | ..... ..... |
| No. 2 Seconds, White | ..... | ..... ..... |
| " " Yellow | ..... | ..... ..... |
| No. 3 Seconds, White | ..... | ..... ..... |
| " " Yellow | ..... | ..... ..... |
| No. 2 Standards, White | ..... | ..... ..... |
| " " Yellow | ..... | ..... ..... |
| No. 3 Standards, White | ..... | ..... ..... |
| " " Yellow | ..... | ..... ..... |
| " Ex. Selected, Yellow | ..... | ..... ..... |

E. C. SHRINER & CO., Brokers, Baltimore.

| | | |
|---|---|---|
| No. 1s Extras, Sliced for Cream | ..... | ..... ..... |
| " 3 Standard, White | ..... | ..... ..... |
| " " Yellow | ..... | ..... ..... |
| " 3 " Extra Yellow | ..... | ..... ..... |
| " 3s Selected, Yellow | ..... | ..... ..... |
| " 3s Country Standards, Yellow | ..... | ..... ..... |
| No. 2 Standard White | ..... | ..... ..... |
| " Extra Standard, Yellow | ..... | ..... ..... |
| " Seconds, White | ..... | ..... ..... |
| " " Yellow | ..... | ..... ..... |
| " 3 Seconds, White | ..... | ..... ..... |
| " " Yellow | ..... | ..... ..... |
| " 3s Peeled Pie, Yellow | ..... | ..... ..... |
| " Pie, Unpeeled | ..... | ..... ..... |
| Gallons, Pie, Unpeeled | ..... | ..... ..... |
| " " Peeled | ..... | ..... ..... |

## PEAS.

H. H. TAYLOR & SON, Brokers, Baltimore.

| | | |
|---|---|---|
| No. 2 Early June, Full Standard | $ ..... | 1 00 1 10 |
| " " " Sifted | ..... | 1 15 1 25 |
| " Extra Sifted | ..... | 1 35 1 60 |
| " Petit Pois | ..... | 1 75 2 00 |
| " " " 2ds, labeled Standard | ..... | 80 90 |
| " Soaks | ..... | ..... 50 |
| " Seconds | ..... | ..... 85 |
| " Marrowfat, Full Standard | ..... | ..... 90 |

T. G. CRANWELL & Co., Brokers, Baltimore

| | | |
|---|---|---|
| No. 2 Second Marrowfat | $ ..... | ..... ..... |
| " Standard " White | 1 00 | ..... ..... |
| " Second Early June. | 80 | 85 ..... |
| " Standard " | ..... | 1 00 ..... |
| " Extra " | ..... | ..... ..... |
| " Sifted " | ..... | 1 20 ..... |
| Ex. Sifted " | 1 40 | 1 60 ..... |
| Ex. Fan. Sf'd " Petit Pois | 1 75 | 2 00 ..... |

## PEAS—Continued.

| | Cash. | | | Regular. |
|---|---|---|---|---|
| **E. C. SHRINER & CO., Brokers, Baltimore.** | | | | |
| 1 Sifted Early Junes | ..... | ..... | ..... | 85 |
| 1 Finest Sifted, Petitis Pois | ..... | ..... | ..... | 95 |
| 2 Early June Standard | ..... | ..... | ..... | 95 |
| 2 " Sifted | ..... | ..... | 1 05 | 1 15 |
| 2 " Extra Sifted | ..... | ..... | 1 15 | 1 30 |
| 2 " Extra Fine Sifted | ..... | ..... | 1 40 | 1 60 |
| 2 " Petit Pois | ..... | ..... | 1 75 | 2 00 |
| 2 " Seconds | ..... | ..... | 80 | 85 |
| 2 " " Sifted | ..... | ..... | ..... | 95 |
| 2 " " Extra Sifted | ..... | ..... | ..... | ..... |
| 2 Extra Standard Early Junes | ..... | ..... | 1 00 | 1 05 |
| 2 Extra Standard Marrowflats | ..... | ..... | 95 | 1 00 |
| 2 Marrowfat | ..... | ..... | ..... | 95 |
| 2 " Sifted | ..... | ..... | 1 00 | 1 10 |
| 2 " Extra Sifted | ..... | ..... | ..... | ..... |
| 2 Seconds | ..... | ..... | ..... | 80 |

## PINEAPPLE.

| | | | | |
|---|---|---|---|---|
| **E. C. SHRINER & CO., Brokers, Baltimore.** | | | | |
| 2s Seconds in Water, E. & C | ..... | ..... | ..... | 85 |
| 2s Standards in Syrup, Not E. & C | ..... | ..... | ..... | 90 |
| 2s " " " E. & C | ..... | ..... | ..... | 1 00 |
| 2s " Grated, in Syrup | ..... | ..... | ..... | 1 25 |
| 2s Extra Standard, Whole Circles, E. & C | ..... | ..... | ..... | 1 45 |
| 2s Selected, Whole Circles, Heavy Syrup | ..... | ..... | ..... | 1 60 |
| 2s " Grated, Heavy Syrup | ..... | ..... | ..... | 1 60 |
| 2s Fancy Extra Selected, Preserved Sliced | ..... | ..... | ..... | 2 00 |
| 2s Fancy Extra Selected Grated, Preserved | ..... | ..... | 1 80 | 2 00 |
| 1s Standard Grated, Good Syrup, E. & C | ..... | ..... | ..... | 90 |
| 1s Fancy Grated, Preserved | ..... | ..... | 90 | 1 00 |
| 1s Cocktail, Heavy Syrup | ..... | ..... | 95 | 1 00 |
| 2s Pie Grated, Solid Packed | ..... in Syrup | ..... | ..... | 55 |
| 3s Pie Grated, Solid Packed | .85 in Syrup | ..... | ..... | 1 00 |
| Gallon Pie Grated, Solid Packed | .... in Syrup | ..... | ..... | 3 00 |
| **T. G. CRANWELL & CO., Brokers.** | | | | |
| No. 2 Seconds, Not Eyeless | $ ..... | ..... | 70 | ..... |
| " " Eyeless and Coreless | ..... | ..... | 85 | ..... |
| " Standards, Not Eyeless | ..... | ..... | 90 | ..... |
| " " Eyeless and Coreless | ..... | ..... | 1 00 | ..... |
| " Ex. " " " | ..... | ..... | 1 30 | ..... |
| No. 1 Ex. Fancy Sliced, Eyel's & Corl's | ..... | ..... | 90 | ..... |
| " " Grated | ..... | ..... | 90 | ..... |
| " " Cocktail | ..... | ..... | 90 | ..... |
| No. 2 Extra Fancy Grated | ..... | ..... | 1 75 | ..... |
| No. 3 Pie Grated, in Water | ..... | ..... | 80 | ..... |
| " " in Syrup | ..... | ..... | 85 | ..... |
| Gallon " in Water | ..... | ..... | ..... | ..... |
| " " in Syrup | ..... | ..... | 3 00 | ..... |

## TOMATOES.

| T. J. MEEHAN & CO., Brokers, Baltimore. | Cash. | | Regular. | |
|---|---|---|---|---|
| No. 3 Full Standards | 82½ | ..... | 85 | ..... |
| " Seconds | 77½ | ..... | 80 | ..... |
| No. 2 Full Standards | 65 | ..... | 67½ | ..... |
| " Seconds | 55 | ..... | 57½ | ..... |
| Gallons, Standard | ..... | ..... | | 2 60 |
| **H. H. TAYLOR & SON, Brokers, Baltimore.** | | | | |
| No. 3 Full Standard | ..... | ..... | 85 | 87½ |
| " Seconds, Labeled Standards | ..... | ..... | 77½ | 80 |
| No. 2 Full Standards | ..... | ..... | ..... | 67½ |
| " Seconds, Labeled Standards | ..... | ..... | ..... | 60 |
| **T. G. CRANWELL & CO., Brokers, Baltimore.** | | | | |
| No. 2 Standard Tomatoes | 65 | ..... | ..... | ..... |
| " 3 " " | 87½ | ..... | ..... | ..... |
| " 3 Ex. Select Tomatoes, Tall Cans | ..... | ..... | ..... | ..... |
| " 3 Second Tomatoes | ..... | 80 | ..... | ..... |
| " 2 " | ..... | 57½ | ..... | ..... |
| Gallon Standard Tomatoes | 4 00 | ..... | ..... | ..... |
| **E. C. SHRINER & CO., Brokers, Baltimore.** | | | | |
| No. 3 Standard | ..... | ..... | ..... | 85 |
| " " Country | ..... | ..... | ..... | ..... |
| " " Extras | ..... | ..... | ..... | 90 |
| " " Fair | ..... | ..... | ..... | ..... |
| No. 2 Standard | ..... | ..... | ..... | 65 |
| " " Country | ..... | ..... | ..... | ..... |
| " Second | ..... | ..... | ..... | 57½ |
| " 3 " | ..... | ..... | ..... | 77½ |
| Gallon, Standard | ..... | ..... | ..... | ..... |

# *NEW YORK CANNED GOODS MARKET.*

(Reported by Special Correspondence.)

| | | |
|---|---|---|
| APPLES—Gallon New York State | .... | @ 3 00 |
| " Maryland gallons | 2 60 | ..... |
| " No. 3 Standards | 85 | 90 |
| APRICOTS—California Standards 2½s | 1 85 | 2 00 |
| ASPARAGUS—Oyster Bay | 4 50 | 4 65 |
| " No. 3 Tips | 3 60 | 3 90 |
| BEANS—No. 2 Lima | 90 | 95 |
| " Baked, No. 3 | 70 | 97½ |

## NEW YORK CANNED GOODS MARKET—Continued.

| | | |
|---|---|---|
| CORN—No. 2 New York State | 72½ | 75 |
| " " Maine | 85 | 87½ |
| " " Maine, Fancy | 1 00 | 1 05 |
| " " Southern | 62½ | 65 |
| " " Western, 2s | 65 | 67½ |
| LOBSTER—Flats, ½-lb | 2 25 | 2 50 |
| " flats, 1-lb | 4 50 | ..... |
| OYSTERS—5 Ounce Standards | 97½ | 1 00 |
| " 2-lb. 10 Ounce | 1 85 | 1 90 |
| PEACHES—2½ Standard, California Yellow | 2 15 | 2 25 |
| " 2½ Extra Standard, California | 2 45 | 2 50 |
| " Southern Standard 3s | 1 70 | 1 90 |
| PEARS—California 2½ | 2 00 | 2 25 |
| PEAS—No. 2 Early June Extra Sifted | 1 60 | 1 75 |
| " " " " Sifted | 1 05 | 1 15 |
| " " " " Standard | 1 00 | 1 10 |
| " " " " Seconds | 82½ | 90 |
| PINEAPPLE—No. 2, Eyeless and Coreless, Extra | 1 25 | 1 40 |
| " " Grated | 1 35 | 1 45 |
| " Standards | 1 05 | 1 25 |
| PUMPKIN—No. 3 | 75 | 1 00 |
| " Gallon | 1 90 | 2 00 |
| SALMON—Columbia River talls, 1-lb | ..... | ..... |
| " " " flats, 1-lb | ..... | ..... |
| " " " " ½-lb | ..... | ..... |
| " Alaska Red, talls, 1-lb | 1 15 | 1 17½ |
| " Medium Red, talls, 1-lb | 97½ | 1 05 |
| " Chums, talls, 1-lb | 92½ | 95 |
| " Sockeye, flats, 1-lb | ..... | ..... |
| " " talls, 1-lb | ..... | ..... |
| " " flats, ½-lb | ..... | 1 15 |
| " Alaska Pink, talls, 1-lb | ..... | 1 00 |
| " Cohoes, talls, 1-lb | ..... | ..... |
| " Cohoes, flats, 1-lb | ..... | ..... |
| STRAWBERRIES—Gallons | ..... | ..... |
| " Standard 2s | 85 | 95 |
| SUCCOTASH—Maine pack, 2s | ..... | ..... |
| " State pack, 2s. Southern | ..... | ..... |
| TOMATOES—No. 2 Standard Maryland | 80 | 82½ |
| " No. 3 " " | 90 | 92½ |
| " No. 3 " New Jersey | ..... | ..... |
| " Gallons, Maryland | ..... | 4 25 |
| " Gallons, Jersey | ..... | 4 25 |

# *CANS AND CANNERS' METALS.*

F. O. B. BALTIMORE, MD.

## CANNERS' AND PACKERS' SOLDERS.

| | ½x½ | 9x10 | 8x10 |
|---|---|---|---|
| Drop and Bar | | | |
| Wire Coil | $ 26 | 25 | 24 |
| Wire Segments | 26 | 25 | 24 |

## CANS.

### AMERICAN CAN COMPANY.

FOR IMMEDIATE ACCEPTANCE.

| | | | |
|---|---|---|---|
| No. 1 Standard Cans, | 1½ inch opening | | $10.30 per thousand. |
| " 2 " | 1½ " | | 14.25 " |
| " 2½ " | 2 1-16 " | | 18.25 " |
| " 3 " | 2 1-16 " | | 19.00 " |
| " 10 " | 2 1-16 " | | 46.00 " |

SOLDER HEMMED CAPS.

S. H. $1 00 P. H. $1 45 P. A. H. $1 90 per thousand.

Continental Can Co., prices same as above, Cans and Solder Hemmed Caps.
A. Schultz & Co's. Solder Applied Caps, same prices as Solder Hemmed.

INDEPENDENT PRICES.

| No. 1. | 2 S. H. | 2 L. H. | 3 Stand. | No. 10. |
|---|---|---|---|---|
| $10.50 | $13.75 | $14.25 | $18.50 | $46.00 per thousand |

## SANITARY CANS.

| SANITARY CAN CO. | PLAIN. | ENAMEL. |
|---|---|---|
| No. 1 | $12.00 | $15.00 |
| No. 2 | 16.50 | 20.00 |
| No. 2½ | 21.00 | 25.00 |
| No. 3, 4⅞ inch | 22.00 | 26.50 |
| No. 3, 5½ inch | 25.00 | ..... |
| No. 10 | 47.50 | 57.50 |

## SOLDERING COPPERS MATERIALS, ETC.

| | | | | |
|---|---|---|---|---|
| Capping Coppers | $ 31 | ..... | ..... | ..... |
| Carboys | 1 50 | ..... | ..... | ..... |

## TIN PLATES. F. O. B. MILL.

| | | | | |
|---|---|---|---|---|
| I. C., 14x20, 107 lbs. Bessemer Steel | 4 00 | ..... | ..... | ..... |
| I. C., 14x20, 100 lbs. Bessemer Steel | 3 85 | ..... | ..... | ..... |
| I. C., 22x27¼, 90 lbs. Bessemer Steel | 8 00 | ..... | ..... | ..... |
| I. C., 19½x27, 95 lbs. Bessemer Steel | 7 15 | ..... | ..... | ..... |

## PIG TIN.

| | 5 to 10 tons | 1 to 4 tons | | |
|---|---|---|---|---|
| Straits | $40 00 | 40 50 | ..... | ..... |
| Malacca | 40 00 | 40 50 | ..... | ..... |

## PIG LEAD.

| | | | | |
|---|---|---|---|---|
| Omaha | $ 5 35 | 5 60 | ..... | ..... |

## Standard Sizes for Cans.

| | DIAMETER. | HEIGHT |
|---|---|---|
| No. 1 Cans | 2 11-16 in. | 4 in. |
| No. 2 Cans | 3⅜ in. | 4 9-16 in. |
| No. 2½—California | 4 in. | 4¾ in. |
| No. 3 Cans | 4 3-16 in. | 4⅞ in. |
| No. 6 Cans, to contain double the quantity of No. 3 | | |
| No. 10 Cans, (Gallons) | 6¼ in. | 6⅞ in. |

All outside measure at largest parts.

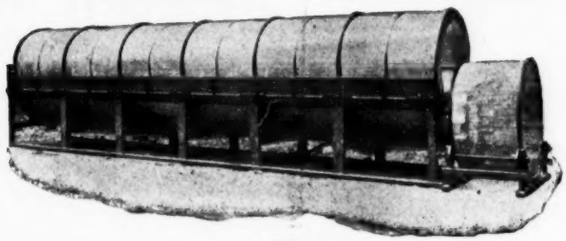
**FOR SALE.**

75 Crates Standard, 3 Tier, Double Bale; As good as New.
Address,
"B. W. C." care The Trade.

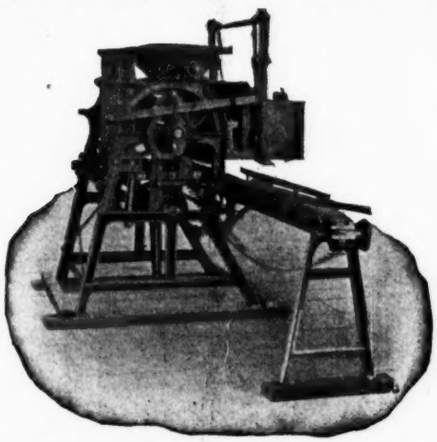
**FOR SALE CHEAP.**

Bakers Improved Grasshopper Scalder, 1907 Model.
VANCE & BAKER MFG. CO.
Muscatine, Ia.

## The "Colossus" Pea Separator.



## Bucklin Pea Filler and Briner



## The Sinclair-Scott Co.,

**BALTIMORE, MD.**

Manufacturers of the Strictly High Grade Nickel-Steel "MARYLAND" AUTOMOBILE.

## *IDENTIFY YOUR CANS.*

***I offer the simplest possible method of identifying your goods by means of***

***TIN CAN INK.***

This Ink is specially made for the purpose and will stand processing and handling. Once on the can it is indellible. Applied with a rubber stencil or stamp. Can have your own mark, designating the goods, the quality and anything desired. The cheapest and most effective means of identification. Send for samples and prices.

**Get My Prices on Rubber Stamps.**

***A. E. MACNEAL,***

***107 S. FREDERICK STREET, BALTIMORE, MD.***

**ESTABLISHED 1870.**

**We manufacture the best**

## GOLDEN LACQUER

**On the market for Canners use. For Rusty Cans use our**

## SILVER

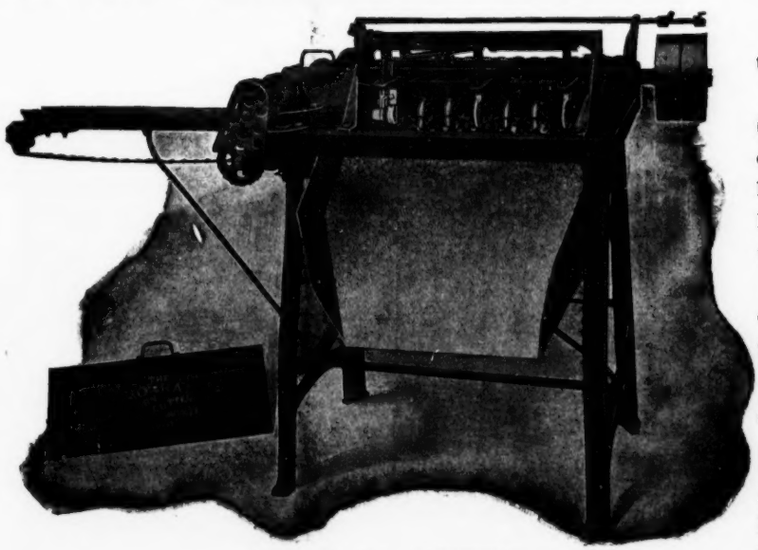
**Which Will Make Them Look Bright, Same As Original**

## JOHN G. MAIER'S SONS

MANUFACTURERS Lacqures, All Colors.

BALTIMORE, MD.

# ...THE MORRAL DOUBLE CUT CORN CUTTER...



MORRAL NO. 2 CUTTER

A machine that will interest every canner who packs the large varieties of sugar corn.

We are now making the well-known **Morral No. 2 Corn Cutter** with an attachment whereby the grains of corn may be cut in two pieces at one operation, and the large varieties of **Evergreen Sugar Corn** will look like **Country Gentleman Sugar Corn** when cut with this cutter.

This cutter is more desirable than any recutting machine, as it will cut the corn twice at one operation, and the corn has a better appearance after it is cut.

Every canner who packs the large varieties of corn should have the **Morral Double Corn Cutters.**

We also manufacture **The Morral Corn Silk Brushing Machine, The Morral Corn Cooker-Filler, The Morral Can Wiping Machine, The Morral Labeling Machine** and other canning machinery.

## MORRAL BROTHERS - - - - - Morral, Ohio.

## LEARN TO GROW YOUR OWN CROPS.

**Books which every interested Canner should own.**

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**By Will W. Tracy, U. S. Dept. of Agriculture.**

This is a practical treatise on the tomato, which includes its history, characteristics, methods of planting, fertilization, cultivation, points about harvesting, as well as the most complete account of the insects, enemies, and diseases which attack tomatoes, and remedies for their control that has ever been written. The author has made a lifelong study of this important vegetable and has here embodied for the first time a complete story of his experiences Every detail is treated; general characteristics; essentials for development; selection of soil for maximum crop; exposure and location; fertilizers; preparation of the soil; starting plants; proper distance for planting; cultivation; gathering; handling and adaptation of varieties; seed breeding and growing; production for canning; cost of production; insects injurious to tomatoes; tomato diseases.

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**FOR CATSUP AND FRUIT PULPS.**

This Machine does its work quickly and economically. Does perfect work and is noiseless. Is easily and quickly cleaned, and does not gather verdigris. Requires little attention. Capacity 600 Gallons per hour. Floor space 2x4 feet. Price $70.00.

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### FOR SALE.

Burt Lacquering Machine for No. 1 and No. 2 Cans. Used but little. Cost $200., price $75.

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# EUREKA SOLDERING FLUX.

TRADE MARK


**Registered U. S. Patent Office.**

We have good reasons for asserting that Eureka Soldering Flux is second to none in quality and uniformity. Our own knowledge of the subject confirms this statement; our customers tell us it is so, and prove it to us by sending their orders. The constantly increasing demand is the best proof of its merits.

It will reduce leaks to the minimum, and save much worry and trouble to the user.

We can supply you from any of the branches or agencies named below. Let us send you our booklet; better still, let us ship you a barrel.

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WANTED—Competent Man to take charge of Can making plant; steady position to man of ability and experience. Address, A. A. A., care The Trade.

WANTED—Manager for an old established canning factory, high-class goods, must thoroughly understand the canning of fruits and vegetables, also jams, catsup, baked beans, etc., must also be a competent manager of help, steady employment to the right man. State salary wanted and give reference. Address, Apply Box, care The Trade.

WANTED—A Man who can pack berries, vegetables, fruits, soups, syrups, meats and any other local commodity in a plant that wants to run the year through; sober, reliable, intelligent and experienced. Lebanon Packing Company, Lebanon, Tenn.

WANTED.—Manager for a small preserving plant in Chicago. Must understand preserving of citron; also Maraschino cherries. Commercial ability necessary. Give full reference and state salary wanted. Communications treated confidential. Address X. Y. G., care of THE TRADE.

WANTED—Competent, Experienced Hawkins Capper Operator, to operate Hawkins Capper, during tomato and full pack product season. Give reference, experience and wages on which will take employment. Address S. B. N. CO., care R. R. B. CO., 815 Spruce St., St. Louis, Mo.

WANTED—Experienced Sprague Corn Cutter Operator. References required. Address, New Glenwood Canning Co., Glenwood, Ia.

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Notice to packers and canners---Your attention is called to the fact that the Superintendent Processors' Association furnishes you with first-class expert processors and superintendents free of charge, therefore, when you desire to make a change or are in need of a good superintendent or processor, kindly drop the Secretary a card or send stamps and he will furnish full particulars, so you can be placed in communication with several, and thereby select your own choice and make your own terms with them. For full particulars, address Wm. Smith, Secretary, Superintendent Processors' Association, care The Trade, Baltimore, Md.

POSITION WANTED—Thoroughly up in the following lines: A full line of Straight Soups, 25 varieties. A full line of Condensed Soups, 20 varieties. Condensed Mince Meat, 2 grades. Wet Mince Meat, 2 grades. Plum Pudding, Pork and Beans, plain and with tomato sauce, Chilli Sauce, Worcestershire Sauce, Fruit Butters, Pickled Peaches.
Address "F. L." THE TRADE.

POSITION WANTED—By Processor and Manager having years of experience packing fruit and vegetables of all kinds, also winter goods and making of cans. Am familiar with all the latest and most approved machinery; can give best of references as to character and ability.
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WANTED—Position by reliable man with 12 year experience in the manufacture of high grade Preserves, Jellies, Jams, Catsup, Fruit Butters, Chili Sauce, Woster Sauce, Olives, Pickles, Relish, Baked Beans, Maple Syrup, Mangoes, can render good service as manager of Help. At present head of a large local concern. Address W. McHugh, 901 Union Avenue, Allegheny, Pa.

WANTED—Situation as manager or processor, practical, understand processing of all kinds of fruits and vegetables, winter goods, sauer kraut, baked beans, cove oysters, sweet potatoes, and extra fine flavor catsup, etc. Can make cans by hand or machinery, and attend to all machinery for can making, and all kinds of pipe fittings, also all kinds of capping. Twenty years experience, best of reference.
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***When in Doubt***

whether it be of how to pack any special article, of the exact directions to put up anything in canned or preserved goods,

***Consult***

me, and I will give you the benefit of my years of experience in this line, and the charge will be very reasonable.

***W. L. Hinchman, Ph G.***

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# BEETS and FRUITS

IN BUCKLINITE COATED CANS AND PRESERVE THEIR

## Natural COLOR and FLAVOR

NO CHANGE IN YOUR MACHINERY OR METHODS

The same can you have always used, except that it is coated on the inside, which prevents metal action and its consequences—the bleaching of fruits or vegetables.

**NATIONAL CANNING AND MAN'F'G CO.**

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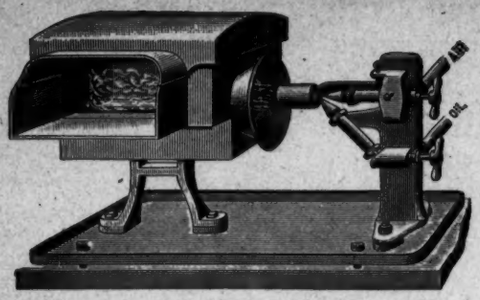


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*The "Eureka" Can Filler has no equal.*
*Thoroughly efficient, great capacity.*

EUREKA

*Every can well filled.*
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*Machine & Boiler Works.*

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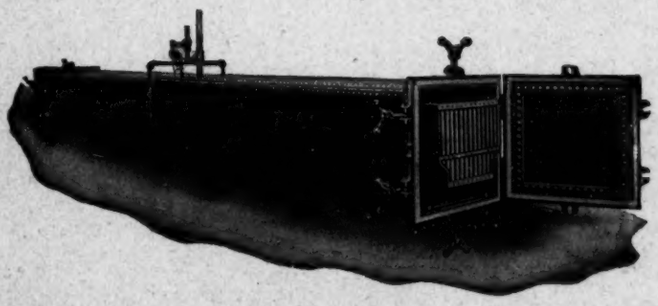

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**1917 AND 1919 ALICEANNA STREET,**

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**ABERDEEN, MARYLAND**

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## AMMIDON & CO.

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**125-127 EAST FALLS AVENUE,**

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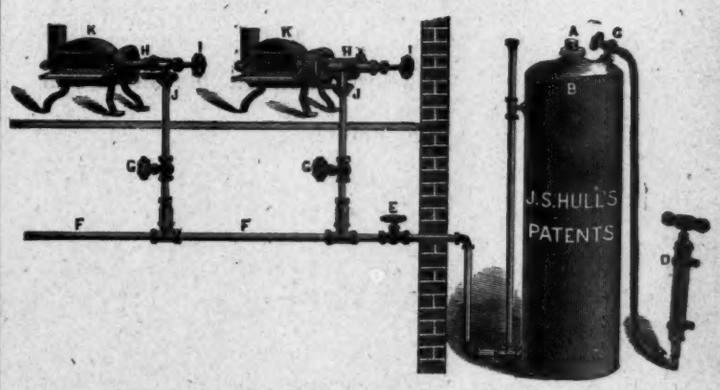


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***PATENT GASOLINE BURNERS, FIRE POTS AND HEATERS.***

***Repairs Promptly Attended to.***

***CANNING HOUSE SUNDRIES.***

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FACTORIES
CHICAGO
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During the rush of the season you want shipments, not promises. Those who have contracts placed with us, have only to indicate their necessities and we will give them the best of service at all times.

We very cordially invite those who have purchased elsewhere to give us a trial shipment in the rush season and let us demonstrate to them how we handle "hurry up" orders.

Our three factories one each at Baltimore, Syracuse and Chicago, make our capacity large and flexible and we are able to take care of all orders in the best possible manner.

Awaiting your further commands, we remain,

Yours very truly,

CONTINENTAL CAN COMPANY

T. G. CRANWELL, President.